# AL-ABBAS | SUGAR Mills



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### **COMPANY INFORMATION**

### **BOARD OF DIRECTORS**

Muhammad Iqbal Usman Chairman
Shunaid Qureshi Chief Executive
Asim Ghani Director
Duraid Qureshi Director
Jahangir Siddiqui Director
Muhammad Salman Husain Chawala Director
Abdul Hamid Ahmed Dagia Director

### **COMPANY SECRETARY**

Muhammad Suleman Kanjiani - FCA

### **CHIEF FINANCIAL OFFICER**

Zuhair Abbas - ACA

### **AUDIT COMMITTEE**

Muhammad Iqbal Usman Chairman
Jahangir Siddiqui Director
Asim Ghani Director
Duraid Qureshi Director
Safar Ali - ACA Secretary

### **AUDITORS**

Hyder Bhimji & Co. Chartered Accountants

### **LEGAL ADVISOR**

Usmani & Iqbal Advocate & Solicitors

### **BANKERS**

Al-Barka Islamic Bank Allied Bank Limited Bank Al-falah Limited Bank Islami Pakistan Limited Barclays Bank Plc Pakistan Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited KASB Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan Pak Brunei Investment Company Limited Standard Chartered Bank United Bank Limited

### **REGISTERED OFFICE**

2nd Floor, Pardesi House, Survey No. 2/1, R.Y. 16, Old Queens Road, Karachi - 74000 Tel: 92-21-111-111-224 Fax: 92-21-32470090

Fax: 92-21-32470090 Website: www.aasml.com

### SHARE REGISTRAR OFFICE

Technology Trade (Pvt.) Ltd. Dagia House, 241-C. Block-2, P.E.C.H.S., Off. Shahrah-e-Quaideen, Karachi.

### **FACTORIES LOCATIONS**

1) Mirwah Gorchani, Distt. Mirpurkhas, Sindh

2) Main National Highway, Dhabeji, Sindh

## AL-ABBAS | SUGAR Mills Limited



### **DIRECTORS' REVIEW REPORT**

The directors are pleased to present the condensed interim financial information for the quarter ended December 31, 2011.

The financial results of the Company during the period under review compared with the corresponding period are summarized below:

The profit and loss account for the quarter ended December 31, 2011 under review is as follows:

	Quarter	ended
	December 31, 2011	December 31, 2010
	← (Rupees in t	housands)
Operating profit	66,088	116,697
Other operating income	2,664	19,713
	68,752	136,410
Finance costs	(70,036)	(57,798)
(Loss) / profit before taxation	(1,284)	78,612
Provision for taxation	(18,493)	(21,205)
(Loss) / profit after taxation	(19,777)	57,407
Basic (loss) / earnings per share (Rupees)	(1.14)	3.31

### **OPERATING RESULTS**

During the quarter ended December 31, 2011, your Company has incurred loss of Rs. 19.777 million as compared to the profit after tax of Rs. 57.407 million of the corresponding period of last year. The main reasons for incurring loss are sharp decline in selling price of sugar and surge in financial cost due to carry over of stock.

The division - wise performance is presented below:

### **Sugar Division**

The financial and operational performance is given below:

Financial performance	Quarter ended		
	December 31, 2011	December 31, 2010	
	← (Rupees in	n thousands) —>	
Sales - net	908,513	1,312,612	
Cost of sales	(917,115)	(1,234,957)	
Gross (loss) / profit	(8,602)	77,205	
Distribution cost	(1,596)	(4,161)	
Segment result	(10,198)	73,044	
		7/	
Operational performance	2011-12	2010- 11	
Date of start of season	December 9,	November 3,	
	2011	2010	
No. of days worked	23	58	
Crushing (M. Tons)	102,965	126,977	
Production from sugarcane (M. Tons)	8,510	12,005	
Recovery (%)	9.12	9.16	
Cost of sales Gross (loss) / profit Distribution cost Segment result  Operational performance  Date of start of season  No. of days worked Crushing (M. Tons) Production from sugarcane (M. Tons)	908,513 (917,115) (8,602) (1,596) (10,198)  2011-12  December 9, 2011 23 102,965 8,510	1,312,612 (1,234,957) 77,205 (4,161) 73,044 <b>2010-11</b> November 3, 2010 58 126,977 12,005	



Crushing operations for 2011-12 season started on December 9, 2011 and the plant operated for 23 days ending on December 31, 2011 as against 58 days of preceding season. The Sugarcane crushed during the current season was 102,965 M.T with average sucrose recovery of 9.12% and sugar production of 8,510 M.T, as compared with crushing of 126,977 M.T with average sucrose recovery of 9.16% and sugar production of 12,005 M.T of same period of last year.

	Quarter ended		
	December 31, 2011	December 31, 2010	
	← (Rupees in to)	housands) —>	
Ethanol Division			
Sales - net	535,009	615,646	
Cost of sales	(385,008)	(462,340)	
Gross profit	150,001	153,306	
Distribution cost	(18,914)	(14,988)	
Segment result	131,087	138,318	
The operational data is given below:			
Operational data			
Operational performance	2011-12	2010- 11	
Production (M. Tons) - Unit I and II Capacity attained Unit I and II	6,299 97.7%	6,280 99%	

During the period under review, this division produced 6,299 M.T ethanol as compared to corresponding period of last financial year of 6,280 M.T.

### Power, Chemical and Alloys Division

During the period under review, the chemical division has incurred segment loss of Rs. 16.847 million as compared to the segment loss of Rs. 86.778 million for the same period last year.

The Company incurred segment loss of Rs. 3.927 million during the year under review in power division as compared to the segment profit of Rs. 1.795 million in corresponding period.

### **FUTURE PROSPECTS**

The ensuing year seems to be very tough especially for your company. The future outlook of our sugar segment entirely depends on selling price of sugar, availability of sugarcane at affordable rate and quality of sugarcane procurement. The ethanol segment is showing stability in selling price of ethanol and cost of molasses. This segment is expected to continue its performance well in future.

### AL-ABBAS | SUGAR Mills



As a whole, your Company is well aware of the challenges being faced and would do its best to take all necessary measures to increase the production of all its divisions and overall profitability of the Company despite a daunting situation ahead.

### **ACKNOWLEDGEMENT**

Karachi: January 30, 2012

The Company strongly believes that its success is driven by the commitment and dedication of its employees. We acknowledge the contribution of each and every staff member of the Company for significant contribution in delivering such a strong performance. We would also like to express our thanks to the customers for their trust in our products and look forward to their continued patronage. We also thank our shareholders, banks and financial institution for their support, guidance and confidence reposed in our enterprise and stand committed to do our best to ensure full reward of their investment in the coming years. May Allah bless us in our efforts. A'meen!

On behalf of Board of Directors

Shunaid Qureshi Chief Executive



# CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2011

AS AT DECEMBER 31, 2011			
		December	September
	Note	31, 2011	30, 2011
		Un- audited	Audited
ASSETS		(Rupees in	thousand)
NON-CURRENT ASSETS			
Property, plant and equipment Intangible assets Long term loans and advances Long term deposits Long term investments	6	1,981,911 460 3,902 11,328 11,480	1,999,174 613 3,404 11,127 9,114
Deferred tax asset	7	<u>14,586</u> 2,023,667	<u>14,586</u> 2,038,018
CURRENT ASSETS			
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivable Short term investment Accrued mark-up Cash and bank balances		164,128 1,929,098 108,563 354,718 37,611 43 8,250 207 12,106	153,152 2,430,743 487,536 170,399 1,012 19,600 10,000 416 18,179
Total assets		2,614,724 4,638,391	3,291,037 5,329,055
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized capital 17,500,000 Ordinary shares of Rs. 10 each		175,000	175,000
Issued, subscribed and paid-up capital Reserves Shareholders' equity		173,623 1,190,530 1,364,153	173,623 1,207,941 1,381,564
NON-CURRENT LIABILITIES			
Long term financing Deferred liability		341,367 48,620 389,987	433,791 47,591 481,382
CURRENT LIABILITIES			
Trade and other payables Accrued mark-up Short term borrowings Current maturity of long term financing Provision for taxation		1,027,615 51,328 1,572,765 219,697 12,846 2,884,251	1,588,808 84,026 1,548,977 219,697 24,601 3,466,109
CONTINGENCIES AND COMMITMENTS	8		· 
Total equity and liabilities		4,638,391	5,329,055

The annexed notes form an integral part of this condensed interim financial information

Shunaid Qureshi Chief Executive





# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2011

	Quarter Ended		
	December 31, 2011	December 31, 2010	
	(Rupees in	thousand)	
Sales - net	1,447,499	2,120,487	
Cost of sales	(1,326,815)	(1,955,378)	
Gross profit	120,684	165,109	
Distribution cost	(20,510)	(19,149)	
Administrative expenses	(27,129)	(23,437)	
Other operating expenses	(6,957)	(5,826)	
	(54,596)	(48,412)	
Operating profit	66,088	116,697	
Finance cost	(70,036)	(57,798)	
Other operating income	2,664	19,713	
(Loss) / profit before taxation	(1,284)	78,612	
Taxation			
Current	(14,492)	(21,205)	
Prior	(4,001)	-	
	(18,493)	(21,205)	
Net (loss) / profit after taxation	(19,777)	57,407	
	(Rup	ees)	
(Loss) / earning per share - Basic and diluted	(1.14)	3.31	

The annexed notes form an integral part of this condensed interim financial information.

Shunaid Qureshi Chief Executive Asim Ghani Director

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2011

Quarter Ended

	December 31,	December 31,
	2011	2010
	(Rupees in	thousand)
(Loss) / profit after taxation	(19,777)	57,407
Other comprehensive income Unrealised gain on revaluation of		
available for sale investments	2,366	1,976
Total comprehensive (loss) income		
for the period	(17,411)	59,383

The annexed notes form an integral part of this condensed interim financial information.

Shunaid Qureshi Chief Executive

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# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2011

	Quarte	r Ended
December 31, Dece		
Note	2011	2010
	(Rupees in	thousand)

### Cash flows from operating activities

Cash generated from / (used in) operations	9	188,779	(89,549)
Financial charges paid		(102,734)	(81,735)
Taxes paid		(30,248)	(36,599)
		(132,982)	(118,334)
Net cash generated from / (used in) operating active	/ities	55,797	(207,883)

### Cash flows from investing activities

Capital expenditure on property, plant and equipment	(12,843)		(11,368)
Proceeds from disposal of fixed assets	1,000		-
Proceeds from sales of non-current assets held for sale	19,308		-
Long term loans and advances	(498)		(418)
Long term deposits	(201)		-
Net cash generated from / (used in) investing activities	6 766	_	(11 786)

### Cash flows from financing activities

Repayment of long term financing	(92,424)		(92,255)
Repayment of liabilities against assets			
subject to finance lease	-		(506)
Short term borrowings - net	23,788	L	320,106
Net cash (used in) / generated from financing activities	(68,636)	_	227,345
Net (decrease) / increase in cash and cash equivalents	(6,073)		7,676
Cash and cash equivalents at beginning of the period	18,179		29,613
Cash and cash equivalents at the end of the period	12,106	_	37,289

The annexed notes form an integral part of this condensed interim financial information.

Shunaid Qureshi Chief Executive





# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED DECEMBER 31, 2011

	Issue, subscribed	Revenue	Revenue reserves	Fair value reserve on	Total	Total
	and paid -up capital	General Reserve	Unappropriated profit	remeasurement of available for sale investment	Reserves	Snarenolder's Equity
			(Rul	-(Rupees in thousand) -		
Balance as at October 01, 2010	173,623	458,000	637,141	(21,863)	1,073,278	1,246,901
Profit for the period Other comprehensive income			57,407	1.976	57,407	57,407
			57,407	1,976	59,383	59,383
Balance as at December 31, 2010	173,623	458,000	694,548	(19,887)	1,132,661	1,306,284
Balance as at October 01, 2011	173,623	458,000	777,192	(27,251)	1,207,941	1,381,564
Loss for the period Other comprehensive income	1 1		(19,777)	2,366	(19,777) 2,366	(19,777) 2,366
			(19,777)	2,366	(17,411)	(17,411)
Balance as at December 31, 2011	173,623	458,000	757,415	(24,885)	1,190,530	1,364,153

The annexed notes form an integral part of this condensed interim financial information.



Shunaid Qureshi Chief Executive

### AL-ABBAS | SUGAR Mills Limited



# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED ) FOR THE QUARTER ENDED DECEMBER 31, 2011

### 1 THE COMPANY AND ITS OPERATIONS

Al-Abbas Sugar Mills Limited - AASML ("the Company") was incorporated in Pakistan on May 2, 1991 as a public limited company under the Companies Ordinance, 1984. The Company is listed on the Karachi Stock Exchange. The registered office of the Company is situated at Pardesi House, Survey No. 2/1, R.Y.16. Old Queens Road, Karachi, Pakistan. The principal activities of the Company under following business segments / divisions comprises of :

S.NO	Division	Principal Activities	Location of undertaking	Commencement of commercial production
1	Sugar	Manufacturing and sale of sugar	Mirwah Gorchani, Mirpurkhas	December 15, 1993
2	Ethanol	Processing and sale of industrial ethanol	Mirwah Gorchani, Mirpurkhas	Unit I: August 20, 2000 Unit II: January 23, 2004
3	Power*, chemical and alloys Division	Manufacturing and sales of Calcium Carbide, Ferro alloys, *Generation and sales of electricity	Dhabeji, Thatta.	"November 1, 2006 *April 06, 2010"

### 2 BASIS OF PREPARATION

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standards 34 "Interim Financial Reporting" and is submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the published annual financial statements for the year ended September 30, 2011.

### 3 ACCOUNTING POLICIES

The accounting policies, related judgments, estimates and assumptions adopted for the preparation of this condensed interim financial information are the same as those applied in preparation of the annual financial statements of the Company for the year ended September 30, 2011.

# 4 INCOME TAX, WORKERS' PROFIT PARTICIPATION FUND AND WORKERS' WELFARE FUND

Provision in respect of income tax, workers' profit participation fund and workers welfare fund are estimated only and final liabilities will be determined on the basis of annual results.

### 5 SEASONAL PRODUCTION

Due to the seasonal availability of sugarcane, the manufacturing of sugar is carried out during the period of availability of sugarcane and cost incurred/accrued up to the reporting date have been accounted for. Accordingly, the cost incurred/accrued after the reporting date will be reported in the subsequent interim and annual financial statements.

	Un-audited Aud				
December 31, Septembe					
	2010				
	(Rupees in thousand)				

### 6 PROPERTY, PLANT AND EQUIPMENT Additions

Furniture, fixture and others	48	3,500
Vehicles	2,128	123
Office equipment	461	661
Computers	741	1,309



Un-audited Audited
December 31, September 30,
2011 2010
(Rupees in thousand)

Additions to CWIP

Tank Terminal

**9,465** 45,348

Disposal/Adjusment

Vehicle - at cost

**1,169** 4,681

### 7 DEFERRED TAX ASSET

The company has not recognised its entire deferred tax debit relating to tax losses upto the period ended December 31, 2011 as it is improbable that in current/ensuing years, available tax losses would be fully adjusted against taxable incomes.

### 8 CONTINGENCIES AND COMMITMENTS

### 8.1 Contingencies

There were no major changes in the status of contingencies as reported in the annual financial statements for the year ended September 30, 2011.

### 8.2 Commitments

Commitments in respect of open letter of credit is amounting to Rs. 13.938 million (September 30, 2011: Rs. 2.284 million) and capital commitments in respect of tank terminal is Rs. 28.535 million (September 30, 2011: Rs. 40 million).

December 31, 2011	December 31, 2010			
2011 2010				
(Rupees in thousand)				

### 9 CASH USED IN OPERATIONS

Profit before taxation and after discontinued operations Adjustments for:	(1,284)	78,612
Depreciation	29,851	30,088
Gain on disposal of fixed assets	(744)	-
Amortization of intangible assets	153	1,857
Fair value changes in short term investment	1,750	(1,000)
Interest income on loan to growers	(298)	' -
Finance cost	70,036	57,798
Increase in deferred liability	1,029	635
	101,777	89,378
Operating profit before working capital changes (Increase)/decrease in current assets	100,493	167,990
Stores, spare parts and loose tools	(10,976)	(2,442)
Stock-in-trade	501,645	156,142
Trade debts	378,973	81,753
Loans and advances	(184,319)	(351,553)
Other receivables	249	(76,643)
Trade deposits and short term prepayments	(36,599)	(7,143)
Accrued mark-up	507	(96)
	649,480	(199,982)
Increase in trade and other payables	(561,194)	(57,557)
	188,779	(89,549)





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(Rupees in thousand)

			Ø	uarter Ende	Quarter Ended December 31	Б		
	2011	2010	2011	2010	2011	2010	2011	2010
	S	Sugar	Eth	Ethanol	Power, Chen and O	Power, Chemical, Alloys and Others	Total	tal
Sales	908,513	1,312,162	535,009	615,646	3,977	192,679	1,447,499	2,120,487
Segment results	(10,198)	73,044	131,087	138,318	(20,715)	(65,402)	100,174	145,960
Administrative expenses Other operating expenses Finance cost Other operating income Taxation Net (loss) / profit for the period	77						(27,129) (6,957) (70,036) 2,664 (18,493) (19,777)	(5,826) (5,826) (57,798) 19,713 (21,205) 57,407



# AL-ABBAS | SUGAR Mills

	\							(Kupees II	(Rupees in thousand)	
		December 31, 2011	September 30,2011	December 31, 2011	September 30, 2011	<b>December</b> September 31, 2011	September 30, 2011	December 31, 2011	September 30, 2011	
		ng	Sugar	Ethanol	anol	Power, Chemical, Alloys and Others	ical, Alloys thers	Total	_	
10.`	10.1 Segment assets Unallocated segment assets	2,122,917	2,636,562	1,637,396	1,793,476	791,786	798,172	4,552,099 86,292 4,638,391	5,228,210 100,845 5,329,055	
10.2	10.2 Segment liabilities Unallocated segment liabilities	2,327,928	2,819,725	744,090	955,737	510	511	3,072,528 201,710 3,274,238	3,775,973 171,518 3,947,491	
10.3	10.3 Capital expenditure Unallocated capital expenditure		400	9,465	45,348		1 1	9,465 3,378 12,843	45,748 5,593 51,341	
10.4	10.4 Depreciation	13,404	52,900	6,418	30,143	9,172	36,609	28,994	119,652	
10.5	10.5 Amortization	95	5,078	61	5,077	•	٠	153	10,155	
10.6	10.6 Non cash items other than depreciation	•	7,517		38,908				46,425	





### 11 RELATED PARTY TRANSACTIONS

Transactions in relation to sales, purchases and services with related parties are made at arm's length prices determined in accordance with the Comparable Uncontrolled Price Method except for the allocation of expenses such as utilities and office rent, shared with associated company, which are based on the advices received.

	December 31, 2011	December 31, 2010
	(Rupees	in thousand)
Purchases - Cement	131	97
Dividend received	405	_
Contribution paid to employee Gratuity Fund	9,820	2,867
Insurance premium paid	15,501	15,120
Finance cost - related parties	11,299	3,749
Key management personnel		
Remuneration of chief executive,		45.405
directors and executives.	19,338	15,137

### 12 CORRESPONDING FIGURES

Corresponding figures in the Condensed Interim Balance Sheet and Condensed Interim Statement of Changes in Equity comprise of balances as per the annual audited financial statements for the year ended September 30, 2011. Corresponding figures in the Condensed Interim Profit and Loss Account, Condensed Interim Other Comprehensive Income and Condensed Interim Cash Flow Statement comprise of balances of comparable period as per the Condensed Interim Financial Information for the quarter ended December 31, 2010.

### 13 DATE OF AUTHORIZATION FOR ISSUE

These financial Information were authorised for issue on January 30, 2012 by Board of Directors' of the Company.

### 14 EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors of the Company in their meeting held on December 26, 2011 has proposed a final cash dividend of Rs. 5 per share i-e 50% for the year ended Semptember 30, 2011.

### 15 GENERAL

Figures have been rounded off to the nearest thousand of Rupees, unless otherwise stated.

Shunaid Qureshi Chief Executive