

CORPORATE BRIEFING
SESSION 2021
AL ABBAS SUGAR MILLS
LIMITED



PRODUCTION

About 110 countries produce sugar from either cane or beet, and 8 countries produce sugar from both cane and beet.

World Sugar Production is around 166 million tons, whereas Pakistan's sugar production is around 5 million tons.

SUGAR PRODUCERS

largest sugar producer by far is BRAZIL followed by INDIA. (In season 2019-20 INDIA surpass Brazil as largest producer)

Pakistan is the 9th largest country in the world in terms of sugar production and world's 6th largest producer of sugarcane.

PAKISTAN

Sugar Industry in Pakistan is the 2nd largest agro based industry comprising 89 sugar mills with annual crushing capacity of over 65-70 million tones.

Among the provinces, Punjab accounts for 65 percent of sugarcane area, Sindh 25 percent, and Khyber Pakhtunkhwa 10 percent.

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COMPANY OVERVIEW



INTRODUCTION

AL-ABBAS SUGAR MILLS LIMITED, A PROGRESSIVE COMPANY WAS INCORPORATED IN MAY 1991. THE SHARES OF THE COMPANY WERE LISTED ON APRIL 1992 AT THE PAKISTAN STOCK EXCHANGE LIMITED.

UNDER THE LEADERSHIP OF YOUNG, VIBRANT, ENERGETIC AND VISIONARY CHIEF EXECUTIVE, SOON THE COMPANY AFTER ITS INCORPORATION STOOD ON SOUND FINANCIAL AND OPERATIONAL FOOTING THAT PAVE THE WAY FOR THE FUTURE GROWTH.

THE COMPANY HAS FOUR BUSINESS SEGMENTS.

CERTIFICATION

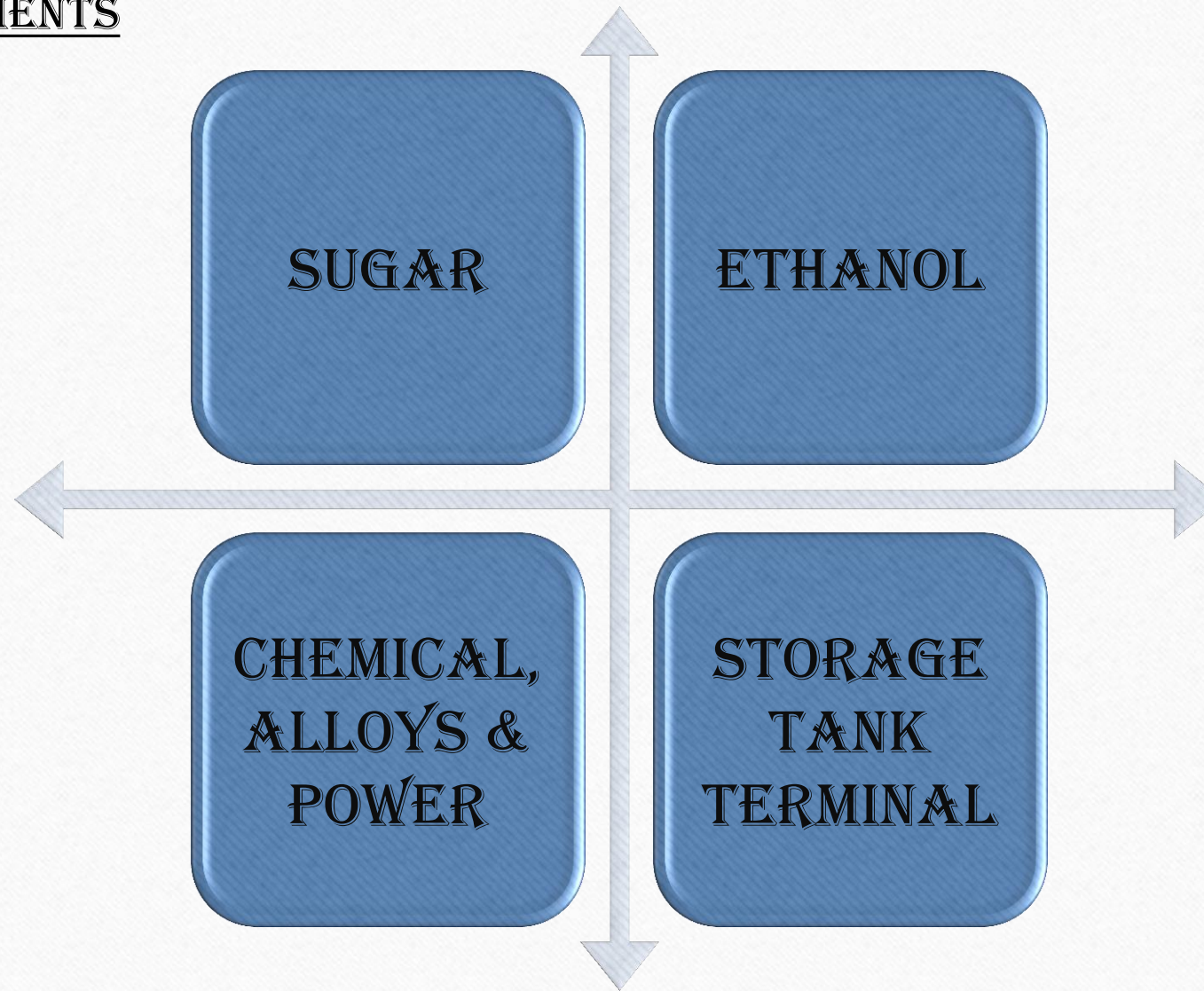
CORPORATE EXCELLENCE AWARD

Al-Abbas Sugar Mills Limited has won the second time Corporate Excellence Award conferred by the Management Association of Pakistan (MAP).

CREDIT RATING

The Pakistan Credit Rating Agency Limited (PACRA) has maintained long term entity rating of A+ and short term A1 to the Company an outlook rating as "stable".

BUSINESS SEGMENTS



SUGAR

LOCATED AT MIRWAH GORCHANI WITH INSTALLED SUGARCANE CRUSHING CAPACITY OF 8,500 TONS PER DAY. THE SUGAR PRODUCTION WAS STARTED IN 1994.

STARTED PRODUCTION IN 1994

CRUSHING CAPACITY OF 8,500 TONS PER DAY

LOCATED AT MIRWAH GORCHANI, MIRPURKHAS

LATEST SUCROSE RECOVERY @ 10.38%

ETHANOL

AS PART OF THE COMPANY'S POLICY OF CALCULATED EXPANSION AND DIVERSIFICATION WHICH AUGMENTING ITS REAL FINANCIAL STRENGTH AND ITS ABILITY, PAKISTAN'S LARGEST ETHANOL DISTILLERY PLANT WAS INSTALLED ON THE MILLS PREMISES IN THE YEAR 1999. A GREAT DEAL OF CONSIDERATION AND ACTUAL FACILITIES HAD PRECEDED THE EVENTUAL DECISION TO FOUND THE PLANTS. THE DISTILLER PLANT DESIGN INCORPORATES VERY ADVANCED FRENCH TECHNOLOGY USING MULTI-EFFECT VACUUM DISTILLATION.

UNIT-I

- PRODUCTION CAPACITY OF 85,000 LITERS PER DAY
- STARTED COMMERCIAL OPERATIONS ON 20 AUGUST 2000

UNIT-II

- PRODUCTION CAPACITY OF 85,000 LITERS PER DAY
- STARTED COMMERCIAL OPERATIONS ON 23 JANUARY 2004

CHEMICAL, ALLOYS AND POWER

THE PLANT IS LOCATED AT DHABEJI THATHA AT MAIN NATIONAL HIGHWAY ABOUT 40 KILOMETERS FROM KARACHI. WE ARE THE ONLY PRODUCER OF FERRO ALLOYS IN PAKISTAN. THE POWER PLANT IS DESIGNED TO GENERATE 15 MW ELECTRICITY. THIS PLANT IS THE FIRST PLANT TO SUPPLY COAL-FIRED ENERGY TO KARACHI ELECTRIC SUPPLY COMPANY TO MINIMIZE ENERGY CRISIS IN KARACHI. THE PRODUCTION FACILITIES OF CHEMICAL, ALLOYS AND POWER SEGMENT HAVE BEEN SUSPENDED IN VIEW OF PRESENT BUSINESS CONDITIONS AND THE MATTER OF ITS RECOMMENCEMENT WILL BE REVIEWED WHEN THESE CONDITIONS ARE IMPROVED.

CHEMICAL ALLOYS & OTHERS

PRODUCTION CAPACITY OF
27,220 M.TONS BASED ON 320
DAYS

POWER

GENERATION CAPACITY OF
312,000 KWHRs PER DAY

STORAGE TANK TERMINAL

AS PART OF THE COMPANY FORWARD INTEGRATION STRATEGY THE COMPANY BACK IN 2003 WAS INITIATED TO ACQUIRE TANK TERMINAL. THE TRANSFER OF THE PROPERTY WAS CONSUMMATED IN 2010.

THE TERMINAL IS EQUIPPED WITH THE MOST MODERN FACILITIES FOR THE HANDLING AND STORAGE OF THE VARIOUS PRODUCTS. OUR GOAL IS TO CONTRIBUTE TO OPTIMIZING THE RELIABILITY AND EFFICIENCY OF OUR CUSTOMERS EXPERIENCE BY PROVIDING UNBEATABLE SERVICES RELATING TO STORAGE AND HANDLING IN PAKISTAN. WE BELIEVE IN PROACTIVE APPROACH IN MAINTAINING THE TERMINAL TO THE HIGHEST LEVEL OF STANDARD, TO ACHIEVE THIS, WE HAVE PLACED A CONTINUOUS PLAN TO CHECK OUR TERMINAL TO MEET THE INDUSTRY STANDARDS BY ASSIGNING THIS TASK TO AN INDEPENDENT SURVEYOR. TANKS ARE SET UP IN SUCH A WAY THAT SUIT TO THE MOST OF THE CLIENT SPECIFIC NEED.

STORAGE CAPACITY: 22850 MT. BASED ON ETHANOL

LOCATION: OIL INSTALLATION AREA, KEMARI, KARACHI

COVERED AREA: 5,700 SQUARE FEET

FINANCIAL HIGHLIGHTS

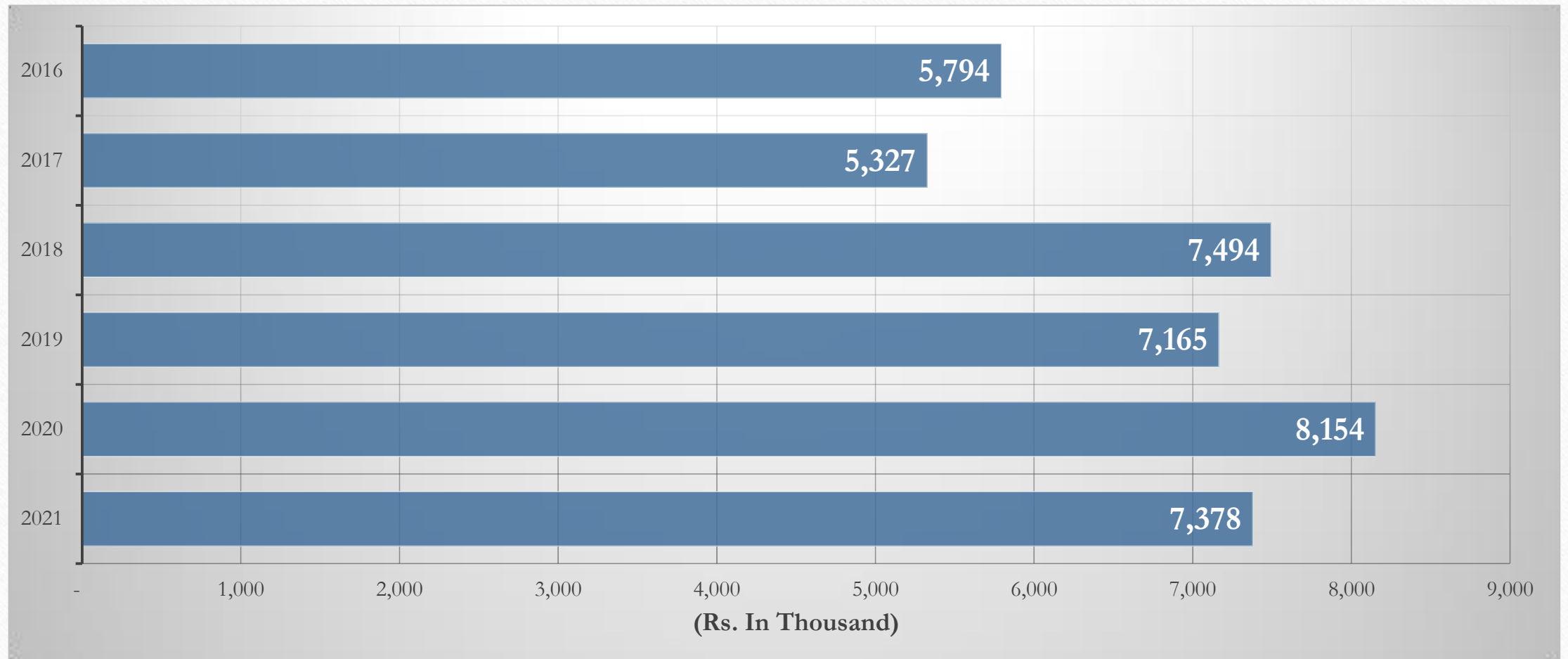


FINANCIAL HIGHLIGHTS

		2021	2020	2019	2018	2017	2016
SALES		7,378,402	8,153,544	7,164,862	7,494,077	5,327,415	5,793,851
GROSS PROFIT		1,182,013	2,105,273	1,765,155	2,073,292	571,721	763,661
PROFIT AFTER TAX		751,929	1,244,347	1,111,978	1,293,780	142,976	457,883
BASIC EARNING PER SHARE	Rs.	43.31	71.67	64.05	74.52	8.23	26.37
DIVIDEND-CASH	%	400	500	500	530	100	19

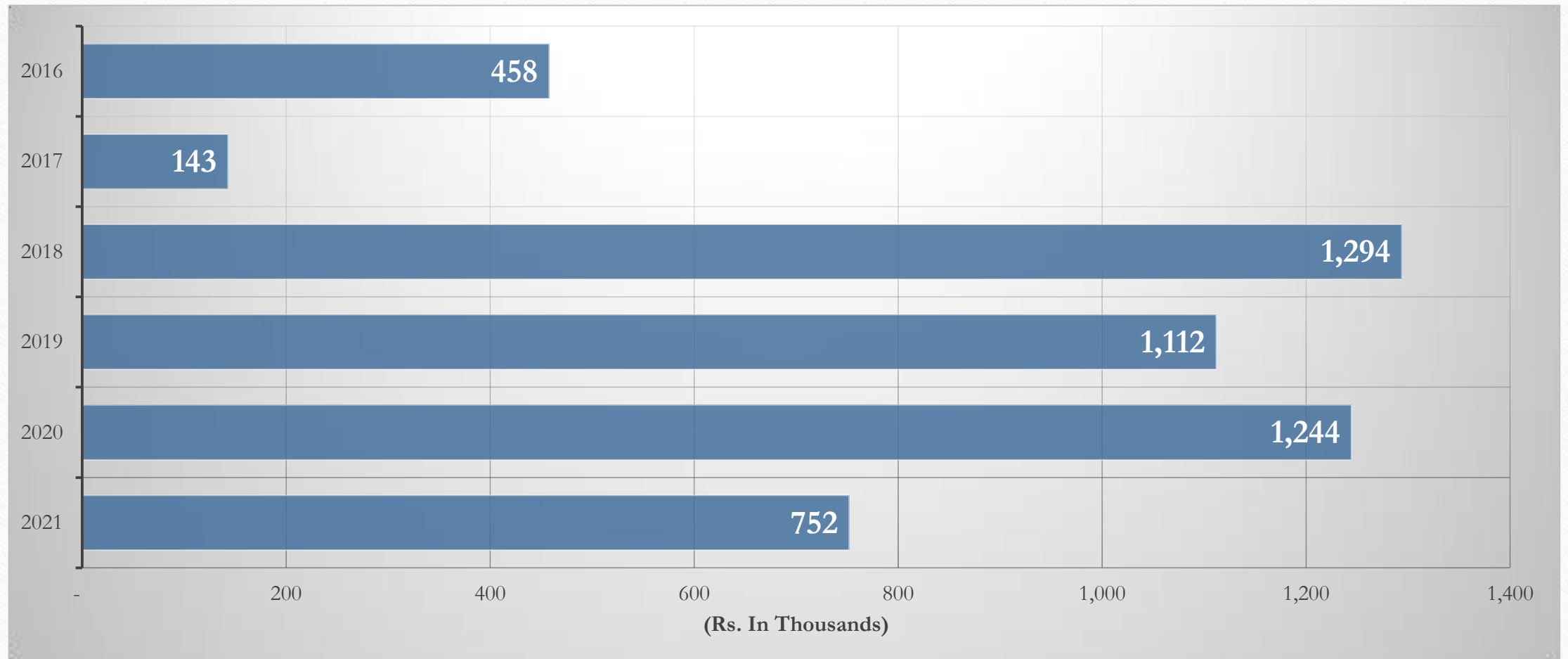
FINANCIAL HIGHLIGHTS

SALES



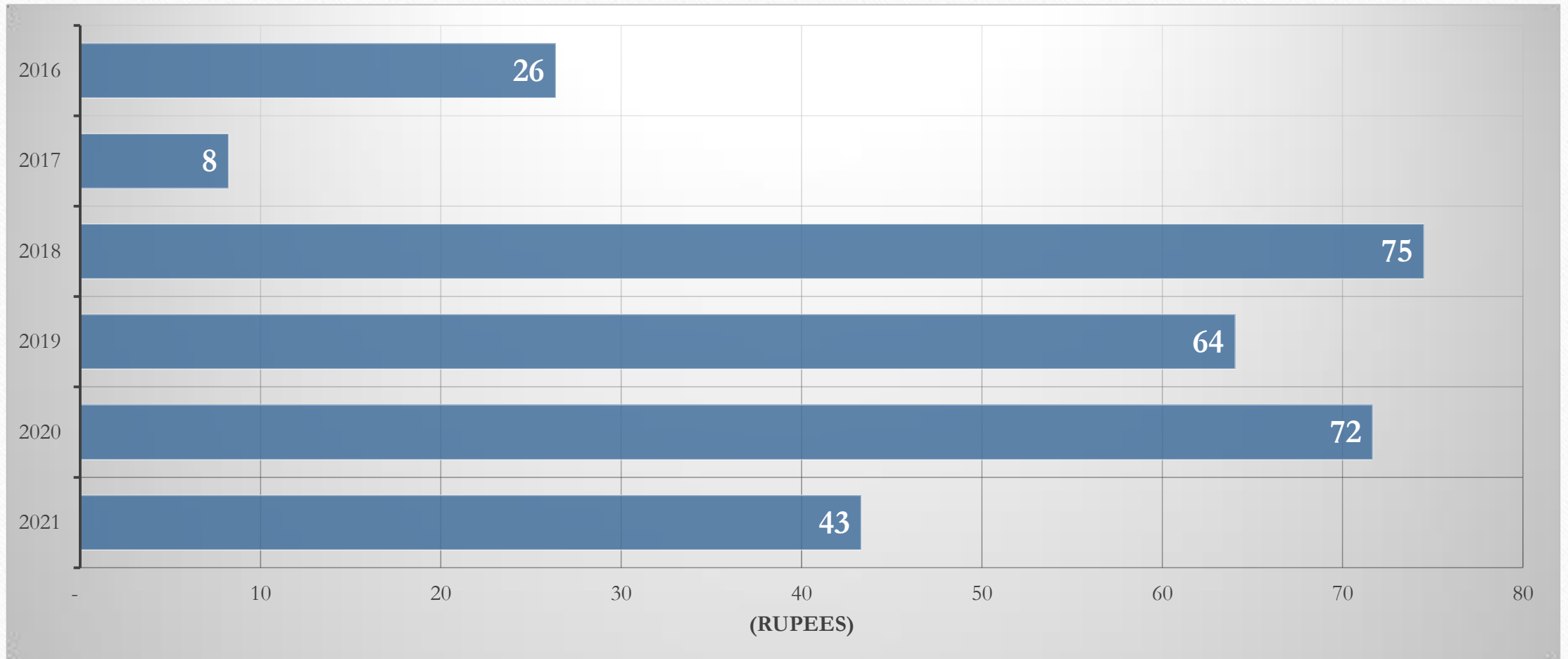
FINANCIAL HIGHLIGHTS

NET PROFIT



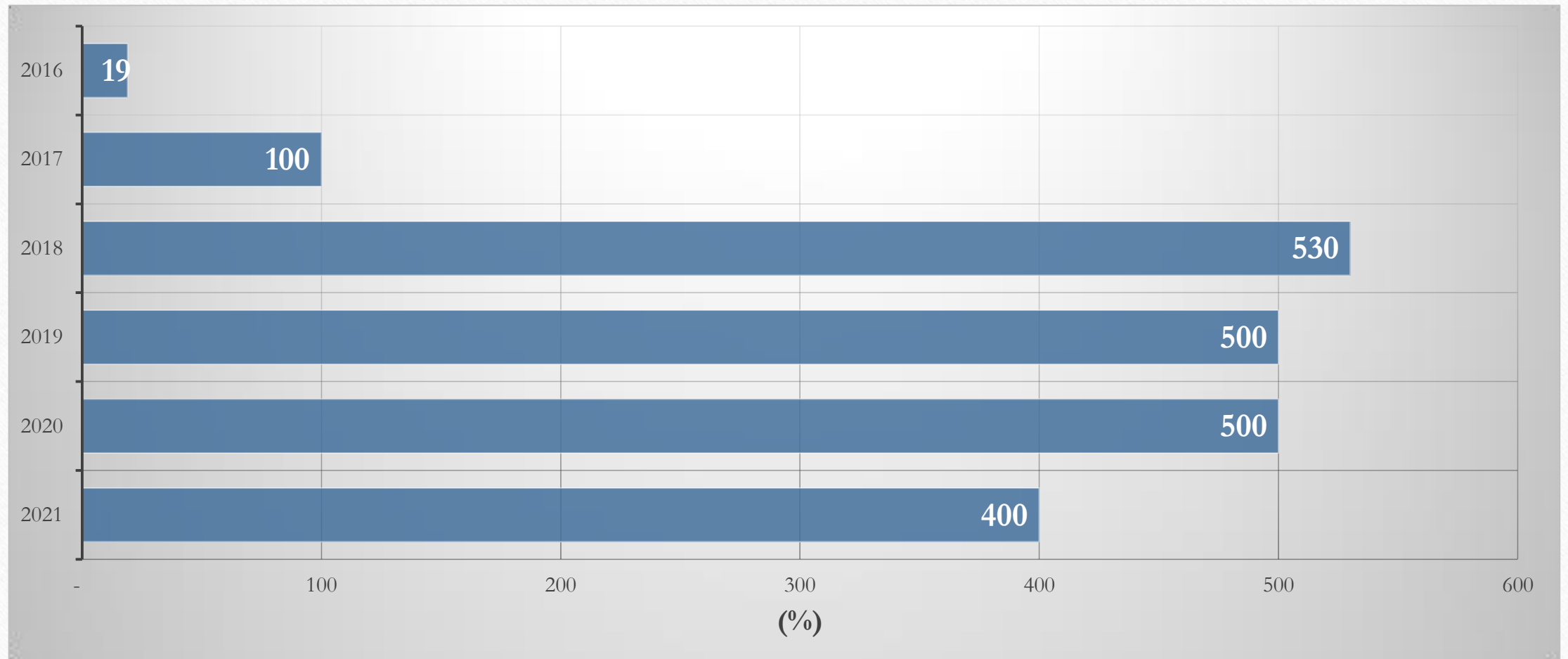
FINANCIAL HIGHLIGHTS

EARNING PER SHARE(EPS)



FINANCIAL HIGHLIGHTS

DIVIDEND-CASH



OPERATIONAL DATA

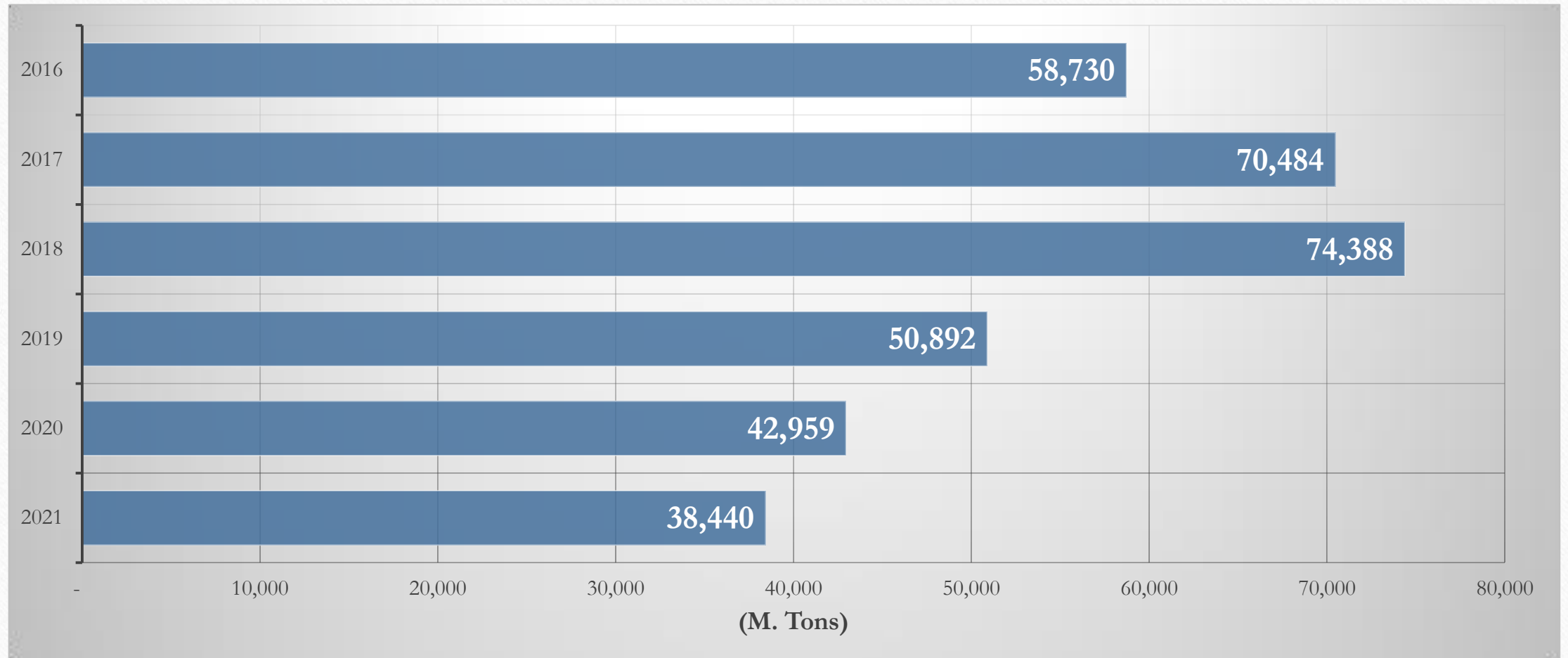


OPERATIONAL DATA

		2021	2020	2019	2018	2017	2016
Sugar							
Sugar production	M.Tons	38,440	42,959	50,892	74,388	70,484	58,730
Sugar recovery	% age	10.38	10.82	10.88	11.17	10.70	10.47
Sugarcane crushed	M.Tons	370,402	396,965	467,829	665,539	659,154	560,786
Ethanol							
Ethanol production	M.Tons	35,526	32,593	41,143	43,221	38,213	36,402
Ethanol recovery	% age	5.10	5.53	5.49	5.59	5.49	5.54
Molasses consumed	M.Tons	180,147	180,246	225,722	241,781	209,646	201,539

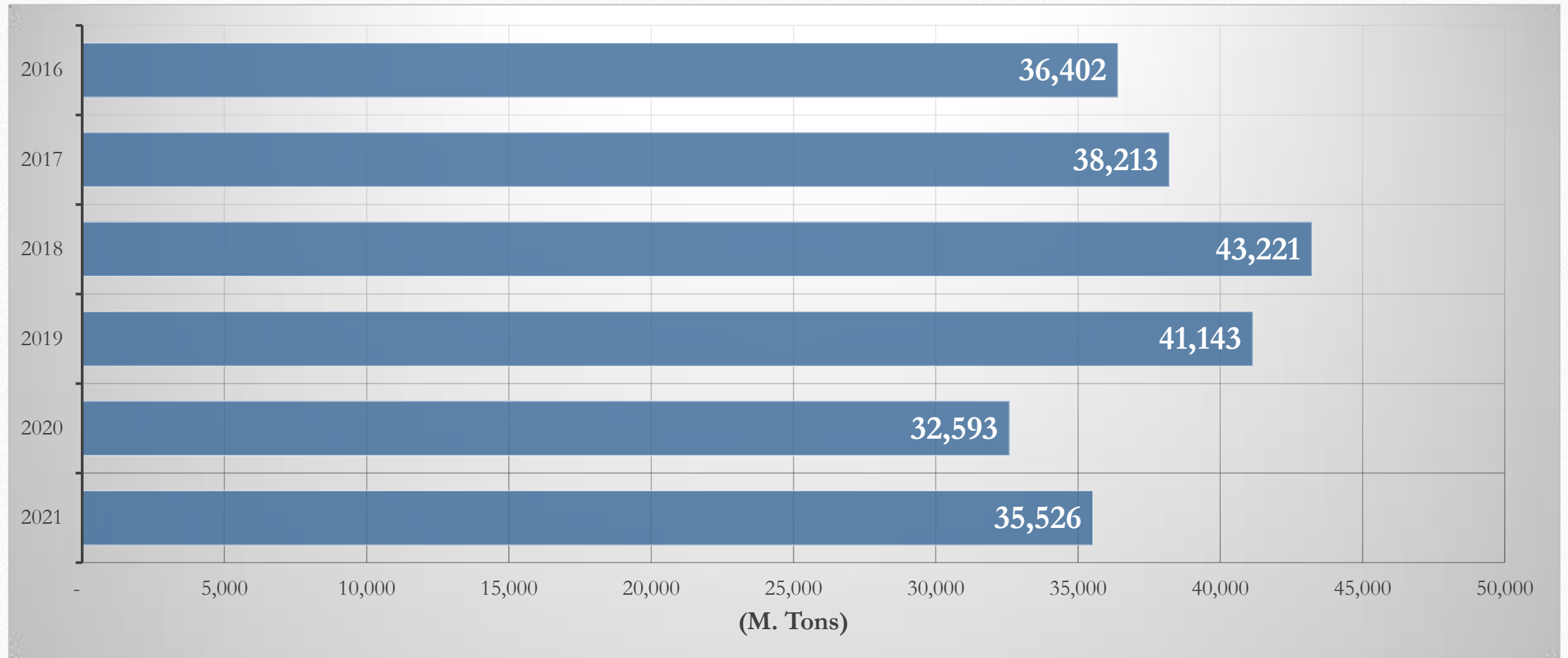
OPERATIONAL DATA

SUGAR PRODUCTION



OPERATIONAL DATA

ETHANOL PRODUCTION

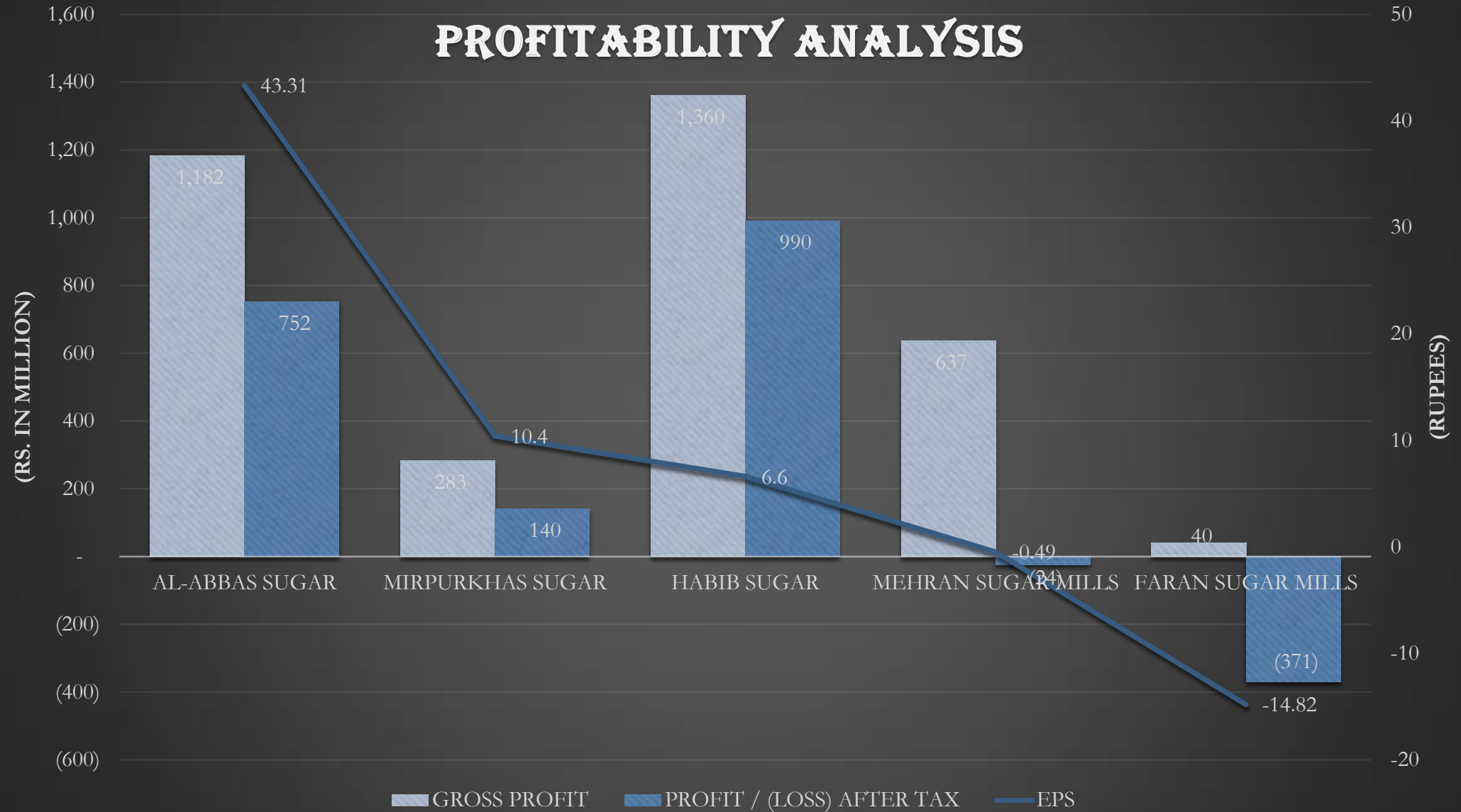


COMPARISION WITH OTHER SUGER MILLS



	AL-ABBAS SUGAR MILLS LIMITED	MIRPURKHAS SUGAR MILLS LIMITED	HABIB SUGAR MILLS LIMITED	MEHRAN SUGAR MILLS LIMITED	FARAN SUGAR MILLS LIMITED
	RUPEES IN THOUSAND				
Parameters	2020-21	2020-21	2020-21	2020-21	2020-21
Sales - net	7,378,402	3,861,442	9,912,679	6,063,538	4,860,285
Cost of Sales	(6,196,389)	(3,578,666)	(8,552,280)	(5,426,675)	(4,819,903)
Gross Profit	1,182,013	282,776	1,360,399	636,863	40,381
Profit/(Loss) from other reportable segments - net	(52,227)	-	-	-	-
Distribution Cost	(107,606)	(24,474)	(210,750)	(45,206)	(52,698)
Administrative Expenses	(158,988)	(152,867)	(226,599)	(262,077)	(161,232)
Other Expenses	(81,970)	(25,084)	(86,468)	(147,260)	(651)
Profit from Trading Activities	-	-	-	-	-
Other Income	138,181	213,587	268,007	233,865	24,629
Profit from operations	919,403	293,938	1,104,589	416,186	(149,570)
Share of profit/loss from associates	-	167,545	-	61,598	18,947
Provision for impairment	-	-	-	(122,430)	-
Allowance for expected credit loss	-	-	-	(72,916)	-
Finance Cost / Income	(84,680)	(245,710)	95,147	(264,551)	(259,788)
Profit / (loss) before taxation	834,723	215,773	1,199,736	17,888	(390,412)
Taxation	(82,794)	(75,453)	(210,000)	(41,703)	19,753
Profit/(loss) after taxation	751,929	140,320	989,736	(23,815)	(370,659)
Earning Per Share	43.31	10.40	6.60	(0.49)	(14.82)

PROFITABILITY ANALYSIS



OTHER INCOME COMPARISION

	AL-ABBAS SUGAR MILLS LIMITED	HABIB SUGAR MILLS LIMITED
	(Rs. In thousands)	
Income from Financial Assets		
Markup on loan to growers	1,686	506
Income from TDR / T-Bills / PLS deposits	52,629	152,924
Dividend Income	6,690	227,791
	61,005	381,221
Income from Non Financial Assets		
Gain on disposal of fixed assets	4,373	4,388
Remeasurement gain on discounting of liability	68,141	21,273
Agricultural Income	2,557	2,105
Income from Bio-chemical lab	1,334	-
Liability written back	467	-
Miscellaneous	304	-
Scrap sales	-	12,450
	77,176	40,216
Total	138,181	421,437

QUESTION AND ANSWER



THANK YOU

