

ASIM GHANI

F 62/2 Block # 8, Kehkashan,
Clifton, Karachi
Ph: 35877542
E-mail: asimghani@aasml.com

Career Objective:

To work in an innovative and esteemed organization which give challenging opportunities for career growth.

Experience:

<u>Organization</u>	<u>Designation</u>	<u>Duration</u>
1. Al-Abbas Sugar Mills Ltd.	Working Director	1998 to date
2. Javedan Corporation Limited	Director	For some duration
2. BMA Capital Management	Internee	May 1998
4. City Securities	Working Partner	June-July 2000

Academic Background:

<u>College/Inst./University</u>	<u>Degree</u>	<u>Division/Grade/GPA</u>
AMI / Iqra University School of Management & Computer Science	MBA (Finance) BBA (Hons)	 (3.00)

Personal Skills:

Skills: Social Networking
Interests: Working on new projects
D.O.B. October 26, 1978
Father's Name: Haji Abdul Ghani Usman

ASMA AVES COACHINWALA

**Plot No 45/I/I 33rd Floor Phase 5
Defence Housing Authority Karachi.**

Career Objective:

Retailing position in organization that utilizes my skills provides me opportunity to face challenges, and let me gain experience professionally.

Academic Qualification:

Graduation

Technical Qualification:

MS Office XP
Knowledge of internet and Email Service

Occupation: Housewife

Personal Skills:

Skills:	Social Networking
Interests:	Reading Books, Listening Music
Nationality	Pakistani
Religion	Islam
Languages	English, Urdu

DARAKSHAN ABDUL GHANI

Plot No. F 62/2 Block 8 Kehkashan Clifton Karachi

Objective:

To achieve a responsible position in a dynamic organization enabling me to utilize my capabilities and experience, offering a challenging and satisfying work environment with opportunities for growth.

Academic Qualification:

ACCA Qualified
CFA 1 (paper remaining)

Technical Qualification:

MS Office XP
Knowledge of internet and Email Service

Professional Experience:

Internship Central Depository Company

Personal Skills:

Skills:	Social Networking
Interests:	Reading Books, Listening Music
Nationality	Pakistani
Religion	Islam
Languages	English, Urdu

DURAIQ QURESHI

Home Address 11—A, Mohammad Ali Bogra Road, Bath Island, Clifton, Karachi
Tel: 021-35823032

Business Address Plot # 10/11, Hassan Ali Street, Off I I Chundrigar Road, Karachi
Tel: 021-111-486-111
E-mail: duraidd.g@hum.tv

EDUCATION

June 2009 **Harvard Business School (Executive Education)**
Advance Management Program

June 1997 **Lahore University of Management Sciences**
Master of Business Administration

June 1993 **F. G. (Post Graduate) Collage, H-8, Islamabad**
Bachelor of Arts (Economics, Political Sciences)

EXPERIENCE

Jan 2004 till date **Eye Television Network Ltd.**
(Satellite Channel)
CEO (Chief Executive Officer)

Jan 2001 - Dec 2003 **Eye Entertainment.**
(Marketing Company of Moomal Productions (Pvt.) Ltd)
CEO (Chief Executive Officer)

Jul 1997 - Dec 2000 **Al Abbas Sugar Mills Ltd, Mirwah Gorchani**
Resident Director / Chief Operating Officer
• Responsible for all management works at the mill.

Jun 1996 - Jul 1996 **Bank Of America NT & SA, Karachi**
Intern Investment Banking -
• Prepare a research paper on pension and provident fund.
• Analysis and assessment on proposed Sarena Hotel in Islamabad.
• Researched on environment protection related projects being undertaken by the Government of Pakistan.

Jul 1996 - Sep 1996 Citi Bank NA, Karachi
Management Inter. Corporate Finance-Public Sector
• Worked on Various Credit Approvals.
• Prepared Presentation Reports.

- Jul 1996 - Sep 1996 BMA Capital Management Limited, Karachi
Management Inter. Money Markets-Research and Trading
- Activity involved in Money Market Trading.
 - Produced Money Market daily and quarterly reports. Also conducted money market research.
- Jun 1993 - Nov 1994 Al Abbas Sugar Mills Ltd, Mirwah Gorchani
Co-ordination Manager
- Responsible for co-ordination between the site and the Head Office.
- Jun 1990 - Sep 1990 Cumberland County Office, Amherst, Canada
Volunteer Environment Dept.
- Worked on a recycling centre.
 - Prepared a research on Local River.
 - Worked on Blue Bag project on Recycle.

PERSONAL PROFILE

Father's Name: Syed Mohammad Shafi
D.O.B: 25th August 1971 A
Marital Status: Married
N. I. C: 42301-6558491-3
Nationality: Pakistani
Religion: Islam

MUHAMMAD IQBAL USMAN

PROFILE

Iqbal Usman is by profession a fellow member of Institute of Chartered Accountant Of Pakistan. He was member of the Karachi Stock Exchange (Guarantee) Limited in his personal capacity in the year 1990. He was the founder of the BMA Capital Management Limited. A corporate member of the Karachi Stock Exchange. He has started his Career as tax consultant and precisner as Chartered Accountant in the year 1969. Since his retirement from tax consultant and BMA Capital Management Limited. He involve in various industrial, financial, construction, real state and textile sector. Presently he involve in construction of a well-known Flat Site Building in Bath Island Karachi.

He is presently involved in following companies in various capacity.

Chairman Al-Abbas Sugar Mills Limited a Large Size Sugar Mill in Sindh.

Director Suraj Cotton Mills Limited a large size Textile Mills in Sind and Punjab

Director Icon Global (Pvt) Limited a medium size export oriented company.

(+92) 300 9249866

RAFAY RASHDI

rafayrashdi@gmail.com

House #9, Zulfiqar Street 7, Khayaban-e-Qasim, Phase VIII, D.H.A, Karachi Pakistan

EDUCATION

City University, London, UK

MSc, Business Systems Analysis & Design

09/2007 – 10/2008

Ryerson University, Toronto, Canada

B.Com, Information Technology Management

08/2003 – 08/2006

QUALIFICATIONS

- Information Technology Professional skilled in software integration, system administration and database design, including implementation and performance tuning.
- Excellent communication and organizational skills to foster positive work environment.
- Integrates business requirements with the latest technologies to deliver cost-effective business solutions.
- Result driven project management professional with a proven track record to deliver projects on time.
- Highly flexible and adaptable to change; a strong leader in implementation of new technologies.
- Adaptable, creative and tactful problem solver; skilled in identifying the best options and solutions.
- Polished professional with exceptional demeanor and outstanding communication skills.
- Responsible for streamlining work processes in various teams that include quality control, human resource, communication management and design.
- Strong team building and relationship management skills.
- Sensitive to other cultures; fluent in English, and Urdu.

COMPUTER SKILLS

Hardware: IBM Notebook, HP Pentium IV, Intel Pentium IV Database 2.4GHz Server
Dell Workstation DE051, Intel Celeron 2.53GHz

Software: Word, Excel, PowerPoint, MS Access, MS Project, MS Visio, Photoshop, Frontpage

Operating Systems: Windows, DOS 3.0, Unix.

Programming Languages: SQL, Pascal, C/C++, Visual Basic, HTML, XML, R/3, mySAP, Oracle
EBS

Software Packages: Windows, Windows NT

Networking: HTTP, FTP, TCP/IP, LAN/WLAN, VPN, Active Directory

Others: Requirements Gathering and Analysis (JAD), System Development Life Cycle (SDLC), End User Information System (EUIS), Data Communication, Business Process Reengineering, DSDM System Analysis and Design. UML, ERP, Data Modeling, Entity Relationship Diagrams, PRINCE2.

PROFESSIONAL EXPERIENCE**Senior Consultant**

IBM, Karachi, Pakistan

12/2011 - Present

- Currently involved as team lead for post implementation support for Oracle HRMS, Payroll, Self-Service HR, Financials, Hyperion at United Bank Limited.
- Managing a team of five involving monitoring, supporting, resolving critical real time errors through change requests and reports development.
- Responsible for status reporting, client communication and coordinating with the project management team for timely completion and quality maintenance of support activities.
- Weekly reporting to senior management regarding project status.
- Training employees for hands on application usage and addressing queries as put forward
- Providing consultation for future development and advising end users on possibilities of process reengineering through new enhancements.
- Contributing to company's growth by means of business development, Client retention and securing strategic partnerships.

Lead Consultant

Sapphire Consulting Services Private Limited, Karachi, Pakistan

01/2011 – 11/2011

- Assigned as project coordinator for Oracle E-Business suite at HUM Network Limited and lead for HUM TV website management which included analysis and rebranding of Masala TV (www.masalatv.tv), Hum TV (www.hum.tv)
- Coordinated tasks and assignments related to Oracle E-Business Suite implementation by monitoring AS-IS activities and analyzing client's current system.
- Addressing client requirements and coordinating tasks with project manager.
- Gathered strategic insights to guide the redesigning of HUM Network websites to improve the networks credibility and reputation amongst other Media Networks.
- Coordinated and lead HUM Network marketing team and web analytics effort to acquire customer feedback for current websites.
- Proposed design changes and interfaces to executives for rebranding.
- Analyzed search engines by tracking user hits for each website through google analytics.
- Directed the development and implementation of analytics and optimization tools.
- Measured the revenue growth and cost savings of the online channel.
- Directed the redesign of hum.tv and masalatv.tv by enhancing its content architecture and optimization strategy, and coordinating with client, external and internal IT team, graphics and quality assurance teams.
- Recommended search engine optimization (SEO) refinements to continually maximize the customer web presence.
- Collaborated and educated marketing team on emerging web technologies and social networking (Facebook, Twitter, YouTube) and other online marketing trends.
- Monitored active development, and successful deployment of www.hum.tv, www.masalatv.tv

Functional Consultant

Sapphire Consulting Services Private Limited, Karachi, Pakistan

01/2009 – 12/2010

- Acquired successful certification and training in Oracle Financials and Oracle E-Business Suite.
- Led a team of eight employees for Oracle E-Business Suite (Core HR, Payroll, Self-Service Human Resources) implementation that included production timetable, cost control and project coordination for JS Bank (www.jsbl.com.pk)
- Responsible for preparing weekly status reports for senior management.

PROFESSIONAL EXPERIENCE (continued)

- Investigated and analyzed JS Bank's current system according to AS – IS methodology and recommended business process reengineering through the TO – BE model.
- Conducted one on one session with the client to assess needs and expectations and ensure project deliveries within timelines.
- Researched and analyzed methodologies to enhance productivity and utilize team time efficiently.
- Provided weekly presentations of process optimization and change acceptance in relation within project scope.
- Scenario testing and process checking according to requirements set by client.
- Monitoring user acceptance testing (UAT) and addressing change activities.
- Streamlined the client's current business processes and system by successfully implementing Oracle E-Business Suite.
- Acquired successful completion and closure of project implementation and initiated phase II post implementation support for JS Bank.
- Coordinated and scheduled training programs to equip employees' with advanced skills and thereby enhancing productivity during support phase.
- Monitored ongoing real-time issues, and change requests.
- Introduced Oracle E-Business Suite module Learning Management for JS Bank

Systems Analyst/Consultant

MILLENIUM FINANCIAL, INC., Toronto, Canada

01/2006 – 07/2006

- Streamlined the organization's information systems and recommended other improvements.
- Used Porter's competitive Forces model to analyze industry dynamics and then applied the process of competitive analysis in relation to Millenium Financial Inc.
- Performed systems analysis and design; led implementation of a web-based customer database.
- Developed implementation plans and monitored the system for results.
- Prepared and presented feasibility reports for senior management.

Assistant Marketing Manager

EYE TELEVISION NETWORK, Pakistan

08/2005 – 09/2005

- Devised marketing plans for products and services offered by the network
- Supervised the implementation of marketing campaigns for launching of the network.
- Managed multiple projects that were advertised on television and radio.
- Presented the features and benefits of the network to potential stakeholders and clients.
- Monitored the broadcasting of network media and advertisements over radio, and television.

IT Analyst

BRITISH PETROLEUM, Digital Business Department, Pakistan

06/2004 – 08/2004

- Helped design user documentation.
- Monitored IT system operations and prepared formal recommendations for improvements.
- Engineered cost-effective hardware/software solutions for the organization.
- Participated in team meetings to gain insight into new desired system functionality, and provided value-add recommendations.
- Successfully managed several projects within a team environment.

*References available upon request.

PROFILE:

Mr. Ali Jehangir Siddiqui

Office # 1706, Lake Central Tower,
Abraj Street, Business Bay,
Dubai,
United Arab Emirates

Mr. Ali Jehangir Siddiqui is the Managing Partner of JS Private Equity, a private equity firm. From 2002-2003 he was an Executive Director of JS Investments Ltd., a private sector mutual fund manager. Prior to JS Group, Mr. Siddiqui was a Director with Crosby, a private equity firm, and was based in Hong Kong. Mr. Siddiqui holds a B.A. in Economics from Cornell University.

Directorships in Pakistan:

- Jahangir Siddiqui & Co. Ltd.
- Al-Abbas Sugar Mills Limited
- TRG Pakistan Limited

PROFILE:

Mr. Irfan Nasir Cheema

Advocate High Court,
Almas Building 26,
The Mall Road
Lahore

Mr. Irfan Nasir Cheema joined profession of law as practicing lawyer on 7th October 2004. Since then he is participating actively in law practices and was enrolled as an Advocate High Court in Lahore High Court in December 2006.

Mr. Cheema established his law firm with the name and practice "Human Rights Defenders" in 2006. He specialized in dealing criminal appeals, murder references and constitutional matters.

PROFILE:

Mr. Suleman Lalani

Chief Executive Officer
Jahangir Siddiqui & Co. Ltd
6th Floor, Faysal House,
Shahra-e-Faysal, Karachi

Mr. Suleman Lalani joined Jahangir Siddiqui & Co. Limited ("JSCL") on March 1, 2012 as Chief Executive Officer. Prior to joining JSCL he was Executive Director Finance & Operations and Company Secretary of JS Investments Limited where he served as CFO and Company Secretary for seven years.

Mr. Lalani started his career with JSCL in 1992 where he worked for over eight years. In year 2000 he was promoted to the position of Chief Operating Officer of Jahangir Siddiqui Investment Bank Limited, a subsidiary of JSCL. In January 2002 he joined The First MicroFinance Bank Limited as its Chief Financial Officer and Company Secretary.

Mr. Lalani is a Fellow member of the Institute of Chartered Accountants of Pakistan and has over 20 years of experience in the financial services sector. He has also completed the Board Development Series Certificate Program conducted by the Pakistan Institute of Corporate Governance.

Directorships:

- JS Investments Limited - Director
- Jahangir Siddiqui & Co. Ltd. - Chief Executive Officer
- Al-Abbas Sugar Mills Limited - Director