

# CORPORATE BRIEFING SESSION 2020



**AL-ABBAS SUGAR MILLS LIMITED**

*Always deliver more than expected*

# Contents

1. Company Overview

2. Financial Highlights

3. Operational Data

4. Comparison with other Sugar Mills

5. Questions & Answers



# Company Overview

# Introduction

Al-Abbas Sugar Mills Limited, a progressive Company was incorporated in May 1991. The shares of the Company were listed on April 1992 at the Karachi Stock Exchange (Guarantee) Limited.

Under the leadership of young, vibrant, energetic and visionary Chief Executive, soon the Company after its incorporation stood on sound financial and operational footing that pave the way for the future growth.

The Company has four business segments.

Sugar

Ethanol

Chemical, alloys and  
power

Storage Tank Terminal

# Sugar

Located at Mirwah Gorchani with installed sugarcane crushing capacity of 8,500 Tons per day. The sugar production was started in 1994.

## Sugar

- Started production in 1994
- Crushing capacity of 8,500 Tons per day
- Located at Mirwah Gorchani, Mirpurkhas
- Latest Sucrose Recovery @ 10.82%

# Ethanol

As part of the company's policy of calculated expansion and diversification which augmenting its real financial strength and its ability, Pakistan's largest Ethanol Distillery plant was installed on the mills premises in the year 1999. A great deal of consideration and actual facilities had preceded the eventual decision to found the plants. The Distiller plant design incorporates very advanced French Technology using multi-effect vacuum distillation.

## Unit-I

- Production capacity of 85,000 liters per day
- Started Commercial Operations on 20 August 2000

## Unit-II

- Production capacity of 87,500 liters per day
- Started Commercial Operations on 23 January 2004

# Chemical, Alloys and Power

The plant is located at Dhabeji Thatha at main national highway about 40 kilometers from Karachi. We are the only producer of Ferro Alloys in Pakistan. The power plant is designed to generate 15 MW Electricity. This plant is the first plant to supply coal-fired energy to Karachi Electric Supply Company to minimize energy crisis in Karachi. The production facilities of chemical, alloys and power segment have been suspended in view of present business conditions and the matter of its recommencement will be reviewed when these conditions are improved.

Chemical, alloys and others: Production capacity of 27,220 M.Tons based on 320 days

Power: Generation capacity of 312,000 KWHrs per day

# Storage Tank Terminal

As part of the Company forward integration strategy the Company back in 2003 was initiated to acquire tank terminal. The transfer of the property was consummated in 2010.

The terminal is equipped with the most modern facilities for the handling and storage of the various products. Our goal is to contribute to optimizing the reliability and efficiency of our customers experience by providing unbeatable services relating to storage and handling in Pakistan. We believe in proactive approach in maintaining the terminal to the highest level of standard, to achieve this, we have placed a continuous plan to check our terminal to meet the industry standards by assigning this task to an independent surveyor. Tanks are set up in such a way that suit to the most of the client specific need.

**Storage Capacity: 22,850 based on ethanol**  
**Location: Oil Installation Area, Kemari, Karachi**  
**Covered Area: 5,700 square foot**



# Financial Highlights

# Financial Highlights

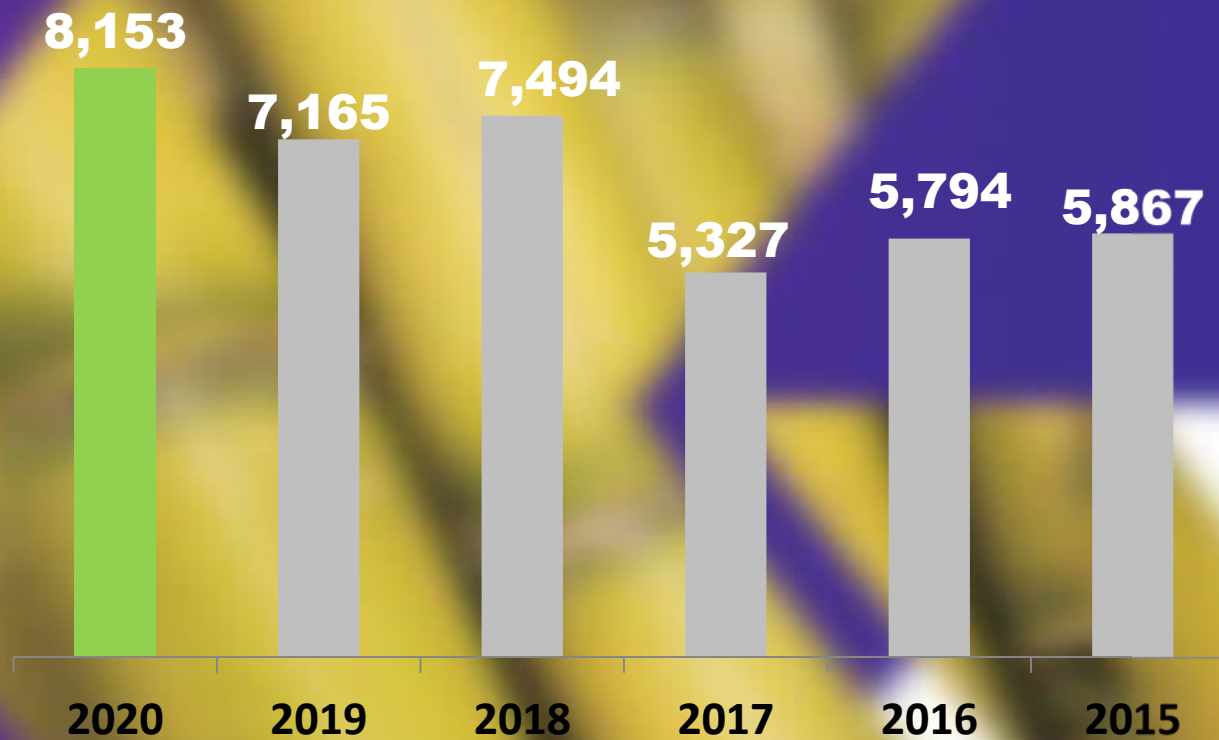
(Rupees in thousand)

		2020	2019	2018	2017	2016	2015
<b>Sales</b>		<b>8,153,544</b>	7,164,862	7,494,077	5,327,415	5,793,851	5,867,298
<b>Gross Profit</b>		<b>2,105,273</b>	1,765,155	2,073,292	571,721	763,661	824,804
<b>Profit after taxation</b>		<b>1,244,347</b>	1,111,978	1,293,780	142,976	457,883	494,935
<b>Basic earnings per share</b>	Rs.	<b>71.67</b>	64.05	74.52	8.23	26.37	28.51
<b>Dividend – cash</b>	%	<b>500</b>	500	530	100	19	25

# Financial Highlights

## Sales

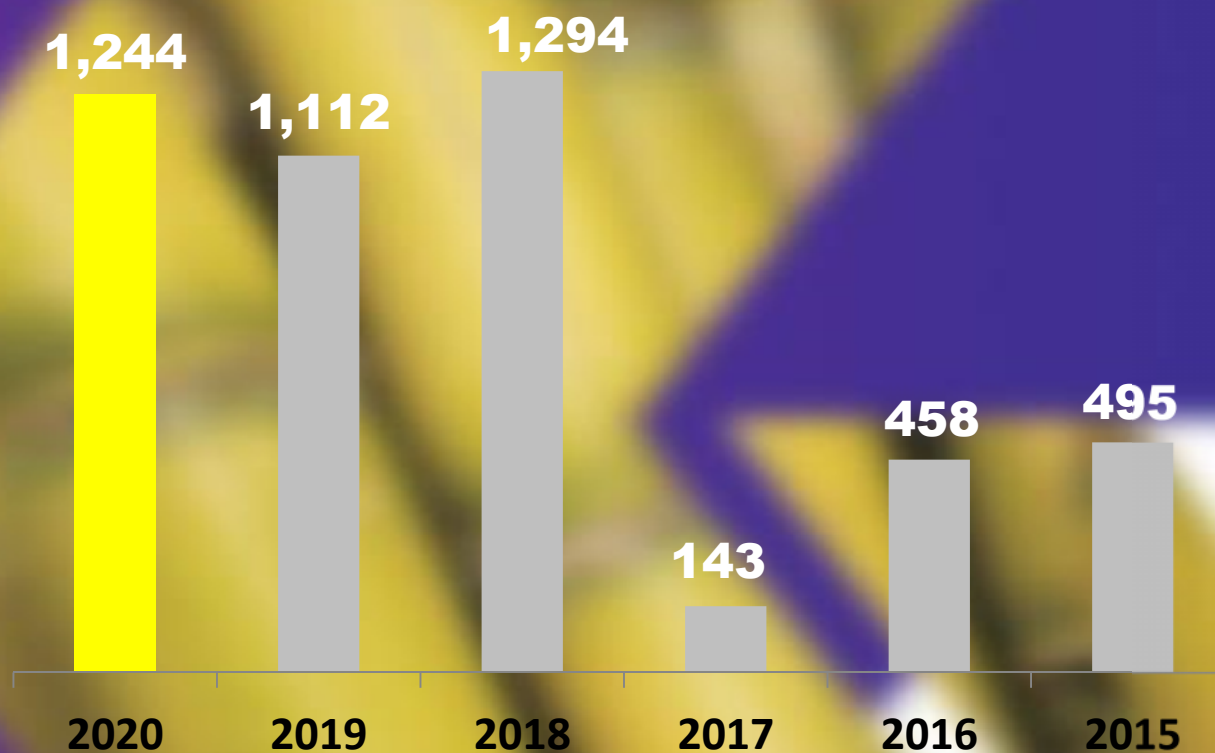
(Rupees in Million)



# Financial Highlights

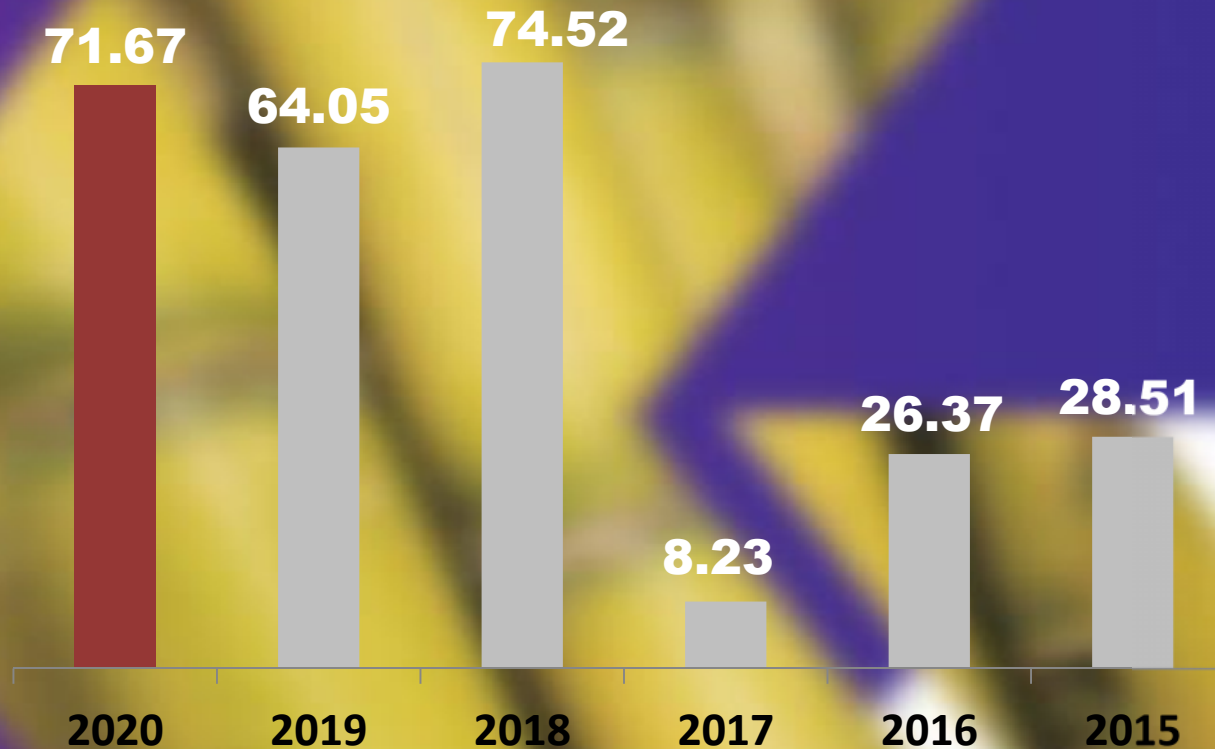
## Net Profit

(Rupees in Million)



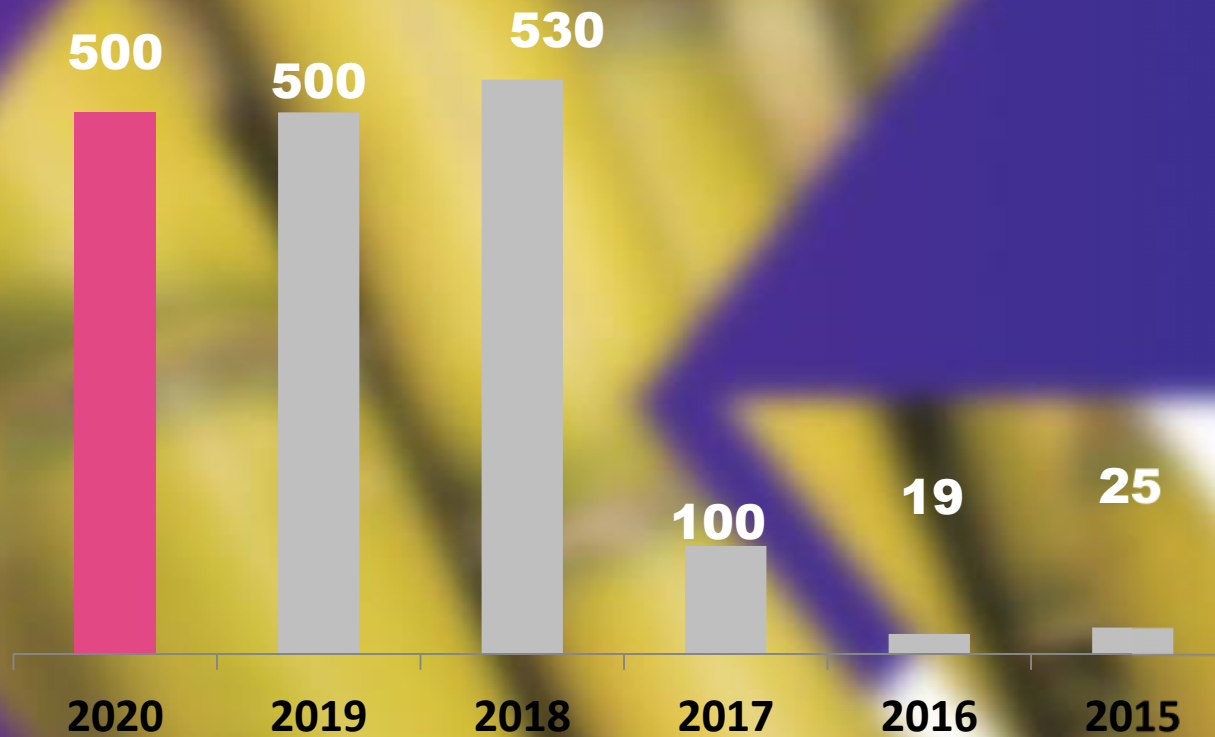
# Financial Highlights

## Earnings Per Share (Rupees)



# Financial Highlights

## Dividend (%age)





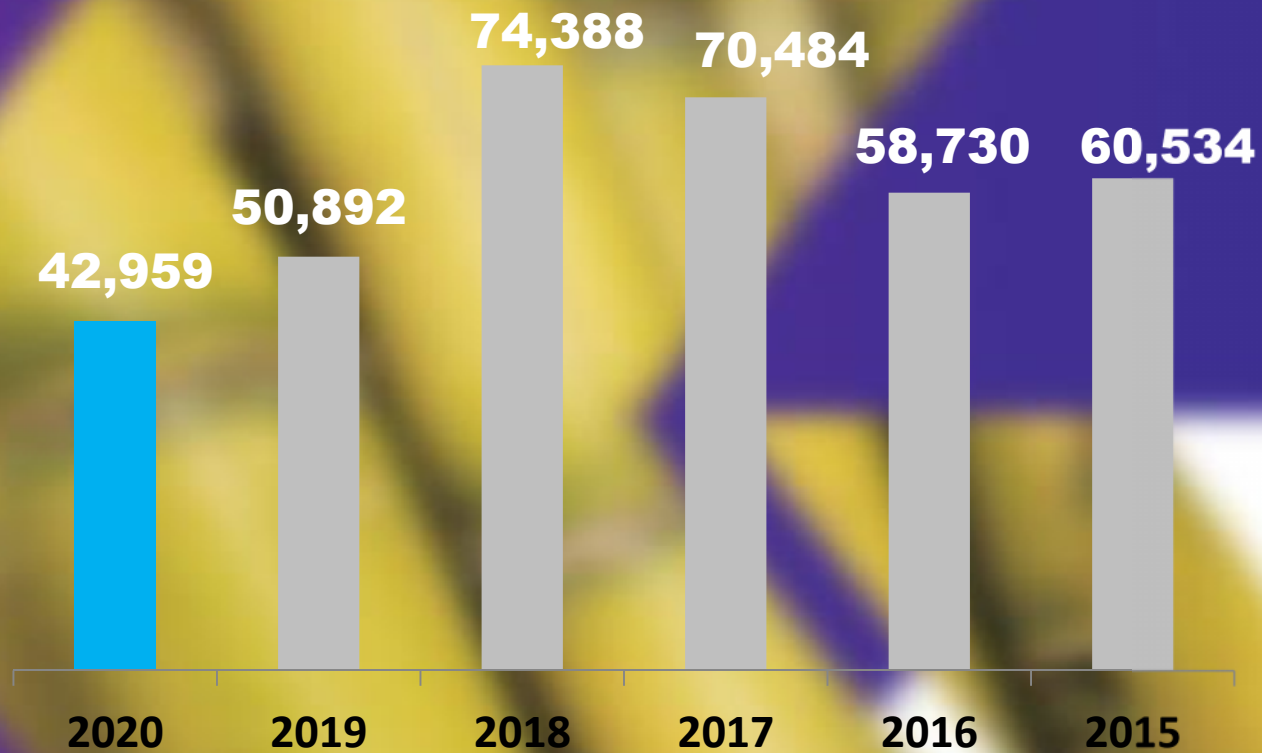
# Operational Data

# Operational Data

		2020	2019	2018	2017	2016	2015
<b>Sugar</b>							
<b>Sugar production</b>	M.Tons	<b>42,959</b>	50,892	74,388	70,484	58,730	60,534
<b>Sugar recovery</b>	% age	<b>10.82</b>	10.88	11.17	10.70	10.47	10.72
<b>Sugarcane crushed</b>	M.Tons	<b>396,965</b>	467,829	665,539	659,154	560,786	564,555
<b>Ethanol</b>							
<b>Ethanol production</b>	M.Tons	<b>32,593</b>	41,143	43,221	38,213	36,402	36,946
<b>Ethanol recovery</b>	% age	<b>5.53</b>	5.49	5.59	5.49	5.54	5.65
<b>Molasses consumed</b>	M.Tons	<b>180,246</b>	225,722	241,781	209,646	201,539	208,861

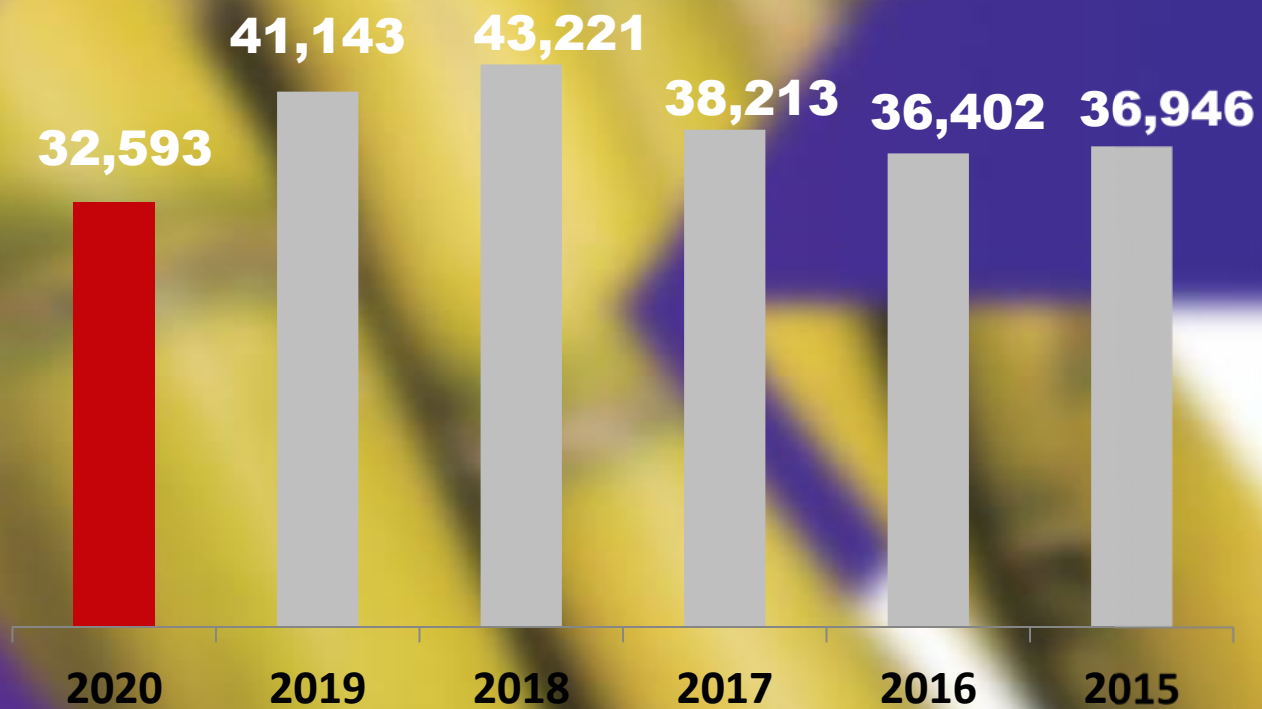
# Operational Data

## Sugar Production (M.Tons)



# Operational Data

## Ethanol Production (M.Tons)



The background of the slide is a blurred image of several yellow sugarcane stalks, oriented diagonally from the bottom-left towards the top-right. The stalks are set against a solid blue background that occupies the upper right portion of the frame.

## Comparison with other sugar mills

# Industry Analysis

	AL-ABBAS SUGAR MILLS LIMITED	SHAH MURAD SUGAR MILLS LIMITED	SINDH ABADGAR SUGAR MILLS LIMITED	HABIB SUGAR MILLS LIMITED	MIRPURKHAS SUGAR MILLS LIMITED
Parameters	2019-20	2019-20	2019-20	2019-20	2019-20
<b>Sales - net</b>	8,153,544	11,143,607	3,025,752	10,138,211	4,637,141
Cost of Sales	(6,048,271)	(9,551,967)	(2,940,402)	(9,038,874)	(4,332,418)
<b>Gross Profit</b>	<b>2,105,273</b>	<b>1,591,640</b>	<b>85,351</b>	<b>1,099,337</b>	<b>304,723</b>
Profit/(Loss) from other reportable segments - net	(26,908)	-	-	-	-
Distribution Cost	(297,795)	(14,777)	(16,878)	(231,394)	(16,934)
Administrative Expenses	(131,664)	(245,866)	(116,429)	(201,393)	(168,213)
Other Expenses	(376,114)	(129,844)	(255)	(259,209)	(2,118)
profit from Trading Activities	-	1,132	-	-	-
Other Income	150,428	73,612	47,046	122,951	26,017
<b>profit from operations</b>	<b>1,423,220</b>	<b>1,275,897</b>	<b>(1,166)</b>	<b>530,292</b>	<b>143,475</b>
share of profit/loss from associates	-	(285)	-	-	174,668
Finance Cost / Income	(52,979)	(344,024)	(164,983)	274,003	(366,148)
<b>profit / (loss) before taxation</b>	<b>1,370,241</b>	<b>931,588</b>	<b>(166,149)</b>	<b>804,295</b>	<b>(48,005)</b>
Taxation	(125,894)	(171,273)	753	(110,000)	(67,728)
<b>profit/(loss) after taxation</b>	<b>1,244,347</b>	<b>760,315</b>	<b>(165,397)</b>	<b>694,295</b>	<b>(115,733)</b>
<b>Earning Per Share</b>	<b>71.67</b>	<b>36.00</b>	<b>(15.87)</b>	<b>4.63</b>	<b>(8.58)</b>



# Questions & Answers



**Thank You**