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## AL-ABBAS | SUGAR Limited

### **COMPANY INFORMATION**

### BOARD OF DIRECTORS

Muhammad Iqbal UsmanChairmanShunaid QureshiChief ExecutiveMunawar A. SiddiquiDirectorMunaf IbrahimDirectorShahid AnwarDirectorDuraid QureshiDirectorAsim GhaniDirector

### COMPANY SECRETARY

Muhammad Suleman Kanjiani

### CHIEF FINANCIAL OFFICER

Mirza Adal Baig

### **AUDIT COMMITTEE**

Muhammad Iqbal Usman Chairman
Duraid Qureshi Member
Asim Ghani Member

### **AUDITORS**

Hyder Bhimji & Co. Chartered Accountants

### LEGAL ADVISOR

Usmani & Iqbal Advocate & Solicitors

### BANKERS

Al-Baraka Islamic Bank
Allied Bank Limited
Bank Al-Falah Limited
Habib Bank Limited
MCB Bank Limited
Saudi Pak Commercial Bank Limited
United Bank Limited
BankIslami Pakistan Limited

### REGISTERED OFFICE

2nd Floor, Pardesi House, Survey No. 2/1, R. Y. 16, Old Queens Road, Karachi.

Tel: 92-21-111-111-224 Fax: 92-21-2470090 Website: www.aasml.com

### **FACTROY**

Mirwah Gorchani, Distt. Mirpurkhas, Sindh



### **DIRECTORS' REPORT**

The directors are pleased to present the financial statements for the half year ended March 31, 2007 duly reviewed by the auditors of the company.

The financial results of the company during the period under review compared with the corresponding period are summarized below:

### **PROFIT AND APPROPRIATION**

The profit and loss account for the period under review is as follows:

	Half year ended March 31, 2007	Half year ended March 31, 2006
	(Rupees in	thousands)
Operating profit Other income Finance costs Profit before taxation	104,212 4,591 108,803 (20,499) 88,304	48,322 2,115 50,437 (21,891) 28,546
<b>Taxation</b> Provision for taxation Profit after taxation	<u>(20,274)</u> <u>68,030</u>	(12,094) 16,452

### **OPERATING RESULTS**

During the half year under review, your company earned a pre tax profit of Rs. 88.304 million as compared to Rs. 28.546 million for the corresponding period last year. This year the crushing season was a better one as compared to last crushing season which is evident from the operating results given below. As regards the distillery division, the operating results are very encouraging as is evident from the results.

#### Sugar unit

The financial and operational data is given below:

### Financial data

	Half year ende March 31, 2007 <i>(Rup</i> ees	•
Sales	482,038	516,398
Cost of sales	(410,435)	(465,186)
Gross profit	71,603	51,212
Operating expenses	(26,042)	( , ,
Finance costs	(12,536)	( , ,
Other income	4,222	1,489
Operational data		
Date of start of season	Nov. 12, 2006	Nov. 25, 2005
Date of end of season	Mar. 31, 2007	Mar. 24, 2006
No. of days worked	140	120
Crushing (M. Tons)	442,393.96	431,258.57
Production (M. Tons)	42,953.50	46,755
Recovery (%)	9.73	10.30



During the period under review, sugar unit is showing better financial results. This has been made possible by the timely strategy of management for cane procurement and better cost management.

#### Distillery unit

The distillery unit of your company has performed well during the half year under review and we hope this performance will continue in the rest of the year. Your company has managed to get better deals for the export of distillery products which has reflected positively on the results of the division. The financial and operational data is given below:

Financial data		March 31, 2007	Half year ended March 31, 2006 thousands)
Sales Cost of sales Gross profit Operating expenses Finance costs Other income		751,065 (651,061) 100,004 (41,353) (7,963) 369	240,478 (206,366) 34,112 (20,279) (11,998) 626
Operational data			
No. of days worked Production (M. Tons)	- Unit - I - Unit - II - Unit - I - Unit - II	162 145 10,526 9.660	71 95 5,162 6,224
Capacity attained (%)	- Unit - II - Unit - II	93 95	104 94

#### INVESTMENT IN ASSOCIATED UNDERTAKING

By the grace of Almighty Allah, your company is in the process of making investment in Al-Abbas Industries Limited (AAIL) an associated undertaking. AAIL is engaged in the business of manufacturing and sale of Calcium Carbide, Ferro Alloys, and Medium Density Fiber (MDF) Board and Power Generation. Your company shall acquire all the shares held in AAIL and to make equity investment amounting to Rs. 30.75 million and investment in the shape of loans and advances to the extent of Rs. 10 million. The extra ordinary general meeting for this purpose was held on May 18, 2007 where in the shareholders have passed the resolution with certain amendments.

### **FUTURE PROSPECTS**

The results of the sugar division depend on the prices of sugar and government's policies towards the fixation of prices. The company expects to increase sales of sugar stock and thereby realize gross profit. Further, the management is hopeful that it would fetch better prices for its distillery products in the international market. Although the international prices of alcohol are depressed at the moment but due to the brand name and quality of product, management is confident that it would fetch better prices.

### **ACKNOWLEDGEMENT**

The company strongly believes that its success is driven by the commitment and dedication of its employees. We acknowledge the contribution of each and every member of the Al-Abbas Sugar Mills for significant contribution in areas of expertise. We would also like to express our thanks to the customers for their trust in our products and look forward to their continued patronage. We also thank our shareholders for their support, guidance and confidence reposed in our enterprise and stand committed to do our best to ensure full reward of their investment in the coming years. May Allah bless us in our efforts. A'meen!

On behalf of Board of Directors

Karachi: May 26, 2007

Shunaid Qureshi Chief Executive



### REVIEW REPORT TO THE MEMBERS

We have reviewed the annexed balance sheet of **AL-ABBAS SUGAR MILLS LIMITED** as at March 31, 2007, and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half-year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review. The figures of the profit and loss account for the quarters ended March 31, 2006 and March 31, 2007 have not been reviewed by us as we are required to review only the cumulative figures for the half year ended March 31, 2007.

We conducted our review in accordance with the International Standard on Review Engagements 2400. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi: May 26, 2007

HYDER BHIMJI & CO.

Chartered Accountants



### **BALANCE SHEET**

AS AT MARCH 31, 2007

	,	
Note	Unaudited March 31, 2007	Audited September 30, 2006
NON-CURRENT ASSETS	(Rupees in	thousands)
Property, plant and equipment Intangible assets	827,212 -	843,113 100
	827,212	843,213
LONG TERM LOAN AND ADVANCES	1,412	656
LONG TERM DEPOSITS	1,551	1,541
CURRENT ASSETS		
Stores, spare parts and loose tools Stock-in-trade Trade debts unsecured - considered good Loans and advances Trade deposits and short term prepayments Accrued mark-up	76,190 1,099,806 10,482 116,008 4,987	73,879 612,481 43,686 79,907 12,190 85
Tax refund due from Government Cash and bank balances	35,808 4,084	10,907
	1,347,365	833,135
	2,177,540	1,678,545
Share capital Authorized 17,500,000 (2005: 17,500,000) ordinary shares of Rs. 10 each	175,000	175,000
Issued, subscribed and paid-up capital	173,623	173,623
Reserves	458,000	458,000
Unappropriated profit	631,623 88,814	631,623 20,784
Shareholders' equity	720,437	652,407
NON CURRENT LIABILITIES	,	•
Long term financing Deferred liabilities	55,910 98,747	93,182 95,467
CURRENT LIABILITIES	154,657	188,649
Trade and other payables Accrued mark-up Short term borrowings Current maturity of long term financing Provision for taxation less paid	272,002 10,855 925,057 74,545 19,987 1,302,446	270,444 23,204 461,129 74,545 8,167 837,489
	2,177,540	1,678,545

The annexed notes form an integral part of these financial statements.

Shunaid Qureshi Chief Executive Asim Ghani Director

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### **PROFIT AND LOSS ACCOUNT**

For the half year ended March 31, 2007 (Un-audited) (Amount in thousand except for the earning per share)

	Quarte	r Ended	Half Yea	r Ended
	March 31, 2007	March 31, 2006	March 31, 2007	March 31, 2006
Turnover - net Cost of sales	447,711 (368,683)	459,051 (374,366)	1,233,103 (1,061,496)	756,876 (671,552)
Gross profit	79,028	84,685	171,607	85,324
Distribution cost Administrative expenses Other operating expenses	(19,418) (13,890) (3,913)	(11,919) (10,118) (1,502)	(34,306) (25,094) (7,995)	(14,594) (19,599) (2,809)
	(37,221)	(23,539)	(67,395)	(37,002)
Finance cost Other operating income	41,807 (12,693) 4,115	61,146 (14,384) 1,141	104,212 (20,499) 4,591	48,322 (21,891) 2,115
Profit before taxation Taxation	33,229 (10,554)	47,903 (12,741)	88,304 (20,274)	28,546 (12,094)
Profit after taxation	22,675	35,162	68,030	16,452
Earning per share - Basic & Diluted	1.31	2.03	3.92	0.95

The annexed notes form an integral part of these financial statements.

Shunaid Qureshi Chief Executive



### **CASH FLOW STATEMENT**

For the half year ended March 31, 2007 (Un-audited)

	•	,
	March 31, 2007	March 31, 2006
CASH GENERATED FROM OPERATIONS	(Rupees In	thousands)
Profit before taxation	88,304	28,546
Adjustment for: Depreciation Amortization of intangible assets	31,835 100	34,731 200
Finance cost Gain on disposal of fixed assets - net of loss	20,499	21,891 (201)
Provision for slow moving stores and spares Deferred liabilities - Market Committee Fee	1,000 2,212	2,156
	55,646	58,777
Operating profit before working capital changes	143,950	87,323
Changes in working capital :		
(Increase)/ decrease in current assets		
Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Accrued mark-up	(3,311) (487,325) 33,204 (35,818) 7,203	2,916 (922,906) (123,045) 6,957 395
Tax refund due from government	-	(10,649)
Increase/ (decrease) in current liabilities	(485,962)	(1,046,332)
Trade and other payables	1,558	(21,213)
Cash generated (used in) operations	(340,454)	(980,222)
Financial charges paid Taxes paid	(32,848) (43,194)	(16,865) 14,579
	(76,042)	(2,286)
Net cash generated (used in) operating activities	(416,496)	(982,508)
Cash flow from investing activities		
Capital expenditure on property, plant and equipment Proceeds from disposal of fixed assets	(15,934)	(16,285) 205
Net (increase)/decrease in long term loans and advances Net (increase)/decrease in long term deposits	(1,039) (10)	136
Net cash (used) in investing activities	(16,983)	(15,942)
Cash flow from financing activities		
Repayment of long term financing New long term financing obtained Dividend paid	(37,272)	(221,053) 205,000 (52,087)
Net cash (used) in financing activities	(37,272)	(68,140)
Net (decrease) in cash and cash equivalents	(470,751)	(1,066,590)
Cash and cash equivalents at beginning of the year	(450,222)	(73,603)
Cash and cash equivalents at the end of the period	(920,973)	(1,140,193)

The annexed notes form an integral part of these financial statements.

Shunaid Qureshi Chief Executive



# AL-ABBAS | SUGAR Mills

### STATEMENT OF CHANGES IN EQUITY

For the half year ended March 31, 2007 (Un-audited)

	Share capital	General reserve	Unappropriat profit n thousand)	
Balance as at October 01, 2005	173,623	458,000	68,007	699,630
Net profit for the period from 01.10.2005 to 31.03.2006	-	-	16,452	16,452
Dividend declared for the year ended September 30, 2005 @ 3 per share			(52,087)	(52,087)
Balance as at March 31, 2006	173,623	458,000	32,372	663,995
Net profit for the period from 01.04.2006 to 30.09.2006		-	(11,588)	(11,588)
Balance as at September 30, 2006	173,623	458,000	20,784	652,407
Net profit for the period from 01.10.2006 to 31.03.2007	-	-	68,030	68,030
Balance as at March 31, 2007	173,623	458,000	88,814	720,437

The annexed notes form an integral part of these financial statements.

Shunaid Qureshi Chief Executive

### NOTES TO THE FINANCIAL STATEMENTS

For the half year ended March 31, 2007 (Un-audited)

### 1 NATURE AND STATUS OF BUSINESS

The company was incorporated in Pakistan on May 2, 1991 as a public limited company. The company's shares are quoted on the Karachi Stock Exchange. The registered office of the company is situated in Karachi.

	Division	Principal Activities	Location of undertaking	Commencement of commercial production
1	Sugar	Manufacturing and sale of sugar	Mirwah Gorchani, Mirpurkhas	December 15, 1993
2	Distillery	Manufacturing and sale of	Mirwah Gorchani, Mirpurkhas	Unit I: August 20, 2000
		industrial alcohol		Unit II: January 23, 2004

#### 2 BASIS OF PREPARATION

These accounts have been prepared in accordance with the requirements of the International Accounting Standards 34 "Interim Financial Reporting" and are submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

### **CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the company's financial statements or where judgment was exercise in application of accounting policies are as follows:

- i Property, plant and equipment.
- ii Staff retirement benefit.
- iii Income taxes.

#### **3 ACCOUNTING POLICIES**

The accounting policies adopted for the preparation of these financial statements are the same as those applied in the preparation of preceeding annual published financial statements of the company for the year ended September 30, 2006.

### **4 SEASONAL PRODUCTION**

Due to the seasonal availability of sugarcane, the manufacturing of sugar is carried out during the period of availability of sugarcane and cost incurred/accrued up to the reporting date have been accounted for. Accordingly, the cost incurred/accrued after the reporting date will be reported in the subsequent interim and annual financial statements.

### 5 TAXATION

The provision for current taxation for the period represents minimum tax on turnover and final liability will be determined on the basis of annual results.

### **6 RELATED PARTY TRANSACTIONS**

Transactions in relation to sales, purchases and services with related parties are made at arm's length prices determined in accordance with the Comparable Uncontrolled Price Method except for the allocation of expenses such as electricity, gas, water , repair and maintenance relating to head office, shared with associated companies, which are based on the advices received.



	March 31, 2006	March 31, 2005
	(Rupees in t	thousands)
Purchases Thatta Cement Company Limited (Cement) Al- Abbas Cement Industries Limited (Cement)	721 185	328
Interest expense	-	1,103

### 7 CONTINGENCIES AND COMMITMENTS

### 7.1 Contingencies

There has been no change in contingencies as these appearing in the financial statements for the year ended September 30, 2006.

#### 7.2 Commitments

Commitments in respect of capital expenditure amounts Rs. 16 million (September, 2006: Rs. 20 million) which includes letter of credit of Rs. 12 million (September, 2006: Rs. 14.74 million).

				udited 31, 2007		lited or 30, 2006
			Additions	Disposals	Additions	Disposals
8	OPI	ERATING ASSETS		(Rupees in	thousand) -	
	8.1	Tangible assets				
		Free-hold land	-	-	11,595	-
		Non factory building	289	-	-	-
		Plant & machinery	781	-	-	-
		Furniture and fixture	179	-	351	-
		Motor vehicle	414	-	5,715	1,335
		Office equipment	1,179	-	426	-
			2,842		18,087	1,335
			Additions	Capitalized	Additions	Capitalized
				(Rupees in	thousand) -	
	8.2	Capital work in progress				
		Sugar Miscellaneous work Automation process house	4,221 5,009	:	981 764	-
		Distillery Biogas Weigh Bridge	727 1,332	-	3,305	- -
		General Bungalow Borrowing cost	531 1,271		- 1,152	-
		-	13,091		6,202	

During the period, the manner of charging depreciation on additions and disposals of fixed assets has been changed. Now, depreciation on additions is charged from the month in which the assets are put to use while no depreciation is charged in the month in which the assets are disposed off. Previously, quarterly depreciation was charged in the quarter of addition and no depreciation was charged in the quarter in which the assets are disposed off.

The above change would rationalise allocation of depreciation expenses to the accounting periods in which the depreciable assets are utilized by the Company. This change has been accounted for as a change in accounting estimate. Had this estimate not been revised the profit for the period would have been lower by Rs. 0.66 million.

	Quarte	Quarter ended	Quarte	Quarter ended	Quarter ended	rended
	March 31, 2007	March 31, 2006	March 31, 2007	March 31, 2006	March 31, 2007 ±01	March 31, 2006
	On I	SUGAR		DISTILLERY	20	AL.
				(Kupees in thousand)		
Turnover - net Cost of sales	80,664 (43,839)	273,093 (221,612)	367,047 (324,844)	185,958 (152,754)	447,711 (368,683)	459,051 (374,366)
Gross profit	36,825	51,481	42,203	33,204	79,028	84,685
Distribution cost Administrative expenses Other operating expenses	(377) (9,379) (3,913)	(1,190) (6,447) (2,809)	(19,041)	(3,671)	(19,418) (13,890) (3,913)	(11,919) (10,118) (2,809)
	(13,669)	(10,446)	(23,552)	(14,400)	(37,221)	(24,846)
Finance cost Other operating income	23,156 (6,523) 3,815	41,035 (7,724) 1,002	18,651 (6,170) 300	18,804 (6,660) 139	41,807 (12,693) 4,115	59,839 (14,384) 1,141
Profit before taxation	20,448	34,313	12,781	12,283	33,229	46,596

SEGMENTAL OPERATING RESULTS

## AL-ABBAS | SUGAR Mills

(14,594) (19,599) (2,809) 48,322 (21,891) (671,552) (37,002)March 31, 756,876 2,115 28,546 85,324 2006 Half year ended TOTAL March 31, 1,233,103 (1,061,496) (34,306) (25,094) (7,995) (67,395)104,212 (20,499) 4,591 88,304 171,607 2007 240,478 (206,366) (13,009) 13,833 (11,998) 626 March 31, (20,279)34,112 2,461 --- (Rupees in thousand) 2006 Half year ended DISTILLERY March 31, 2007 751,065 (651,061) (32,851) (8,502) 58,651 (7,963) 369 51,057 100,004 (41,353)(1,585) (12,329) (2,809) (16,723)March 31, March 31, (9,893)26,085 51,212 34,489 1,489 (465, 186)516,398 2006 Half year ended SUGAR 482,038 (410,435) (1,455) (16,592) (7,995) (26,042)45,561 (12,536) 4,222 71,603 37,247 2007 Other operating expenses Administrative expenses Other operating income Profit before taxation Distribution cost Turnover - net Cost of sales Finance cost Gross profit

9.1 SEGMENTAL OPERATING RESULTS



### 10 GENERAL

- **10.1** Figures have been rounded off to the nearest thousand of rupees.
- **10.2** Theses financial statements were authorized for issue by the Board of Directors on May 26, 2007 .
- **10.3** Comparative corresponding figures have been restated wherever necessary to facilitate comparison.

Shunaid Qureshi Chief Executive